

Second Quarter of Fiscal Year August 2013 Consolidated Earnings Announcement

April 10, 2013

Company name: BIC CAMERA INC. Stock listing: Tokyo Stock Exchange

Code number: 3048 URL: http://www.biccamera.co.jp/

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Scheduled date to submit the Securities Report: April 12, 2013

Scheduled date to commencement of dividend payments: May 20, 2013

Quarterly earnings supplementary explanatory documents: Yes

Quarterly earnings presentation: Yes (for institutional investor, analyst.)

(Amounts of less than 1 Million Yen are discarded)

1. Second Quarter of Fiscal Year August 2013 Consolidated Earnings (From September 1, 2012 to February 28, 2013)

(1) Consolidated Financial Results

(% indicates changes from the previous term)

	Net Sales	s	Operating Income		Operating Income Ordinary Income Net Income		Ordinary Income		ne
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	
2Q FY August 2013	399,682	52.3	4,221	14.7	4,020	$\triangle 14.9$	$\triangle 1,072$	-	
2Q FY August 2012	262,352	$\triangle 15.9$	3,679	$\triangle 65.5$	4,723	$\triangle 59.2$	1,875	$\triangle 63.7$	

(Reference) Comprehensive Income: 917 million yen in 2Q FY August 2013 (△63.0%), 2,478 million yen in 2Q FY August 2012 (△55.6%)

	EPS	Fully Diluted EPS
	Yen	Yen
2Q FY August 2013	$\triangle 624.40$	-
2Q FY August 2012	1,091.68	-

(2) Consolidated Financial Positions

	Total Assets	Net Assets	Equity Ratio
	Millions of yen	Millions of yen	%
2Q FY August 2013	371,732	87,979	19.3
FY August 2012	380,666	88,124	19.0

(Reference) Capital: 71,620 million yen in 2Q FY August 2013, 72,431 million yen in FY August 2012

2. Dividends Conditions

	Dividends per Share					
(Record date)	First Quarter	Second Quarter	Third Quarter	Fiscal Year ended	Total	
(itecord date)	ended	ended	ended	Fiscal Teal elided	10041	
	Yen	Yen	Yen	Yen	Yen	
FY August 2012	-	500	-	500	1,000	
FY August 2013	-	500				
FY August 2013 (Projected)			-	500	1,000	

(Note) Revisions to our dividend projections during the quarter: None

3. Forecast of consolidated result for Fiscal Year August 2013 (From September 1, 2012 to August 31, 2013)

(% indicates changes from the previous corresponding term)

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	Net Sale	s	Operating In	come	Ordinary Inc	come	Net Incom	ne	EPS
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	810,000	56.4	9,000	121.1	9,000	45.7	1,000	$\triangle 75.0$	582,22

(Note) Revisions to our earnings projections during the quarter: Yes

4. Others

- (1) Important changes in our subsidiaries, including changes to the scope of our consolidation: None
- (2) Application of simple accounting procedures and other special accounting procedures in the creation of our quarterly consolidated financial statements: None
- (3) Changes in the accounting methods, procedures, display methods used in the creation of our consolidated financial statements:
 - 1) Changes accompanying revisions in accounting standards: Yes
 - 2) Other changes: Yes
 - 3) Accounting estimate change: Yes
 - 4) Retrospective restatement: None
- (4) Shares issued (Common stock)
- 1) Shares issued as of term end (including treasury stock)
- 2) Treasury stock as of term end
- 3) Average number of shares issued during term

2Q FY August 2013	1,723,526	FY August 2012	1,723,526
2Q FY August 2013	5,966	FY August 2012	5,966
2Q FY August 2013	1,717,560	2Q FY August 2012	1,717,560

^{*} Description of proper usage of these forecasts, and other special affairs

These forecasts are based on the Company's current assumptions and beliefs in light of the information currently available to it, and involve known and unknown risks and uncertainties. The Company's actual results may differ materially from those discussed in these forecasts as a result of numerous factors outside of the Company's control.

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Consolidated Financial Statements

(1) Consolidated quarterly balance sheets

(Millions of yen)

	As of August 31, 2012	As of February 28, 2013
Assets		
Current assets		
Cash and deposits	47,137	36,749
Notes and accounts receivable-trade	29,515	27,134
Merchandise and finished goods	86,963	85,786
Raw materials and supplies	422	427
Program right	66	59
Other	37,026	40,974
Allowance for doubtful accounts	Δ1,104	Δ1,090
Total current assets	200,027	190,040
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	30,478	29,605
Land	45,216	45,280
Other, net	3,779	6,195
Total property, plant and equipment	79,475	81,080
Intangible assets	17,167	17,608
Investments and other assets		
Guarantee deposits	50,515	50,062
Other	33,861	33,429
Allowance for doubtful accounts	Δ392	Δ488
Total investments and other assets	83,985	83,003
Total noncurrent assets	180,627	181,692
Deferred assets	11	-
Total assets	380,666	371,732

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	As of August 31, 2012	As of February 28, 2013
Liabilities		
Current liabilities		
Accounts payable-trade	50,317	40,727
Short-term loans payable	86,740	71,020
Current portion of long-term loans payable	15,382	42,399
Current portion of bonds	1,060	1,060
Income taxes payable	575	875
Provision for bonuses	2,922	1,912
Provision for point card certificates	13,388	11,829
Provision for loss on store closing	9,353	7,805
Asset retirement obligations	654	895
Other	30,938	27,722
Total current liabilities	211,334	206,248
Noncurrent liabilities		
Bonds payable	1,770	1,240
Long-term loans payable	46,360	44,235
Provision for retirement benefits	6,828	7,224
Provision for directors' retirement benefits	132	114
Provision for loss on store closing	7,116	7,057
Other provision	779	1,329
Asset retirement obligations	7,766	7,632
Other	10,453	8,671
Total noncurrent liabilities	81,207	77,504
Total liabilities	292,541	283,752
Net assets		
Shareholders' equity		
Capital stock	18,402	18,402
Capital surplus	19,492	19,492
Retained earnings	35,400	33,469
Treasury stock	Δ184	Δ184
Total shareholders' equity	73,110	71,179
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	Δ678	441
Total accumulated other comprehensive income	Δ678	441
Minority interests	15,692	16,359
Total net assets	88,124	87,979
Total liabilities and net assets	380,666	371,732

(2) Consolidated quarterly statements of income

	From September 1, 2011 to February 29, 2012	(Millions of yen) From September 1, 2012 to February 28, 2013
Consolidated quarterly statements of income		
Net sales	262,352	399,682
Cost of sales	198,329	302,705
Gross profit	64,022	96,977
Selling, general and administrative expenses	60,343	92,755
Operating income	3,679	4,221
Non-operating income		
Interest income	10	94
Dividends income	271	52
Equity in earnings of affiliates	25	
Rent income	457	456
Commission fee	463	502
Co-sponsor fee	169	497
Other	389	566
Total non-operating income	1,789	2,170
Non-operating expenses		
Interest expenses	364	984
Equity in losses of affiliates	-	199
Commission fee	71	90′
Other	308	279
Total non-operating expenses	745	2,37
Ordinary income	4,723	4,020
Extraordinary income		
Gain on sales of noncurrent assets		15
Gain on negative goodwill		
Gain on sales of investment securities	-	1
Total extraordinary income	-	30
Extraordinary loss		
Loss on sales of noncurrent assets		
Loss on retirement of noncurrent assets	20	9.
Loss on valuation of investment securities		2,49
Other		84
Total extraordinary losses	20	2,674
Income before income taxes and minority interests	4,702	1,376
Income taxes-current	1,321	91:
Income taxes-deferred	1,450	838
Total income taxes	2,771	1,740
Income before minority interests	1,930	Δ369
Minority interests in income	55	702
Net income	1,875	Δ1,072

(3) Consolidated quarterly Comprehensive income

1 0 1		(Millions of yen)
	From September 1, 2011 to February 29, 2012	From September 1, 2012 to February 28, 2013
Income before minority interests	1,930	Δ369
Other comprehensive income		
Valuation difference on available-for-sale securities	539	1,268
Share of other comprehensive income of associates accounted for using equity method	8	18
Total other comprehensive income	548	1,287
Comprehensive income	2,478	917
(Breakdown of comprehensive income)		
Owners of the parent company	2,423	59
Minority interests	55	857

(4) Consolidated quarterly statements of cash flows

	From September 1, 2011 to February 29, 2012	From September 1, 2012 to February 28, 2013
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	4,702	1,370
Depreciation and amortization	1,572	2,53
Amortization of goodwill	134	134
Gain on negative goodwill		Δ
Increase (decrease) in allowance for doubtful accounts	119	83
Increase (decrease) in provision for bonuses	Δ366	Δ1,009
Increase (decrease) in provision for point card certificates	Δ1,358	Δ1,555
Increase (decrease) in provision for retirement benefits	377	39
Increase (decrease) in provision for directors' retirement benefits	Δ27	Δ1
Increase (decrease) in provision for loss on store closing		Δ75
Increase (decrease) in other provision	79	54
Interest and dividends income	Δ282	Δ14
Interest expenses	364	98
Foreign exchange losses (gains)	Δ0	Δ
Equity in (earnings) losses of affiliates	$\Delta 25$	19
Loss (gain) on sales of noncurrent assets		Δ1
Loss on retirement of noncurrent assets	20	9
Loss (gain) on sales of investment securities		Δ1
Loss (gain) on valuation of investment securities		2,49
Decrease (increase) in notes and accounts receivable-trade	1,086	2,38
Decrease (increase) in inventories	Δ4,381	1,17
Increase (decrease) in notes and accounts payable trade	Δ5,341	Δ9,58
Other, net	876	Δ9,02
Subtotal	$\Delta 2,450$	Δ9,73
Interest and dividends income received	288	7
Interest expenses paid	Δ374	Δ97
Income taxes paid	△5,257	Δ15
Net cash provided by (used in) operating activities	Δ7,794	Δ10,79

From September 1, 20 to February 29, 2012		(Millions of ye From September 1, 2012 to February 28, 2013	
Net cash provided by (used in) investing activities	to rebruary 29, 2012	to February 28, 2013	
Proceeds from withdrawal of time deposits	689		
Purchase of property, plant and equipment	Δ619	Δ5,172	
Proceeds from sales of property, plant and equipment		28	
Purchase of intangible assets	Δ376	Δ1,073	
Purchase of investment securities		Δ8	
Proceeds from sales of investment securities		22	
Payments for guarantee deposits	Δ111	Δ1,897	
Proceeds from collection of guarantee deposits	426	2,739	
Purchase of investments in consolidated subsidiaries		Δ23	
Other, net	66	Δ112	
Net cash provided by (used in) investing activities	75	Δ5,496	
Net cash provided by (used in) financing activities			
Net increase (decrease) in short-term loans payable	5,390	Δ15,720	
Proceeds from long-term loans payable	10,000	35,500	
Repayment of long-term loans payable	Δ7,971	Δ10,608	
Proceeds from issuance of bonds	147		
Redemption of bonds	Δ535	△530	
Cash dividends paid	Δ1,706	△852	
Proceeds from stock issuance to minority shareholders		Δ172	
Purchase of treasury stock	Δ1	Δ0	
Repayments of lease obligations	Δ226	Δ1,711	
Net cash provided by (used in) financing activities	5,097	5,903	
Effect of exchange rate change on cash and cash equivalents	0	0	
Net increase (decrease) in cash and cash equivalents	Δ2,621	Δ10,387	
Cash and cash equivalents at beginning of period	19,964	46,813	
Cash and cash equivalents at end of period	17,342	36,426	

(5) Sales by product line

Item		From September 1, 2012 to February 28, 2013			
		Sales (Millions of yen)	Composition ratio (%)	Previous year comparison (%)	
Audio visual products	Cameras	22,833	5.7	34.5	
	TVs	19,375	4.8	30.6	
	BD/DVD recorders, Video cameras	13,052	3.3	12.0	
	Audio	12,643	3.2	44.9	
	AV software	3,108	0.8	Δ 7.8	
	Other	8,817	2.2	43.0	
	Subtotal	79,830	20.0	29.3	
	Refrigerators	15,499	3.9	192.2	
Home appliances	Washing machines	12,396	3.1	150.4	
	Kitchen appliances	14,913	3.7	135.0	
	Seasonal home electronics	22,991	5.7	201.5	
	Personal care electronics	16,693	4.2	79.9	
	Other	24,598	6.2	157.4	
	Subtotal	107,092	26.8	148.7	
Information communications equipment products	PCs	37,398	9.3	38.8	
	PC peripherals	15,861	4.0	36.7	
	PC software	7,612	1.9	7.7	
	Cellular phones	52,727	13.2	52.8	
	Other	27,860	7.0	69.8	
	Subtotal	141,460	35.4	46.6	
Other products	Video games	16,467	4.1	Δ 4.8	
	Watches	7,828	2.0	15.8	
	Used PCs	9,084	2.3	2.8	
	Sporting goods	2,527	0.6	4.2	
	Toys	3,974	1.0	10.2	
	Glasses and Contact lenses	2,263	0.6	6.3	
	Liquors and Soft drink	2,206	0.5	11.0	
	Other	22,774	5.7	59.0	
	Subtotal	67,127	16.8	17.0	
Retail goods sales		395,511	99.0	52.9	
Other business		4,170	1.0	13.1	
Total		399,682	100.0	52.3	

Note: *1. Above amount does not include consumption taxes.

^{*2}. A statement of income of Kojima was consolidated from this fiscal year ended August 2013.