## First Quarter of Fiscal Year August 2015 Consolidated Earnings Announcement

January 13, 2015

| Company name: | BIC CAMERA INC. | Stock listing: | Tokyo Stock Exchange |
| :---: | :---: | :---: | :---: |
| Code number: | 3048 | URL: | http://www.biccamera.co.jp/ir/ |
| Representative: | Hiroyuki Miyajima, | Representativ | or and President |
| Contact: | Toru Abe, | Managing Di | porate Planning |
| Telephone: | +81-3-3987-8785 |  |  |
| Scheduled date to submit the Securities Report: January 14, 2015 |  |  |  |
| Scheduled date to commencement of dividend payments: - |  |  |  |
| Quarterly earnings supplementary explanatory documents: None |  |  |  |
| Quarterly earnings presentation: None |  |  |  |

(Amounts of less than 1 Million Yen are discarded)

1. First Quarter of Fiscal Year August 2015 Consolidated Earnings (From September 1, 2014 to November 30, 2014)
(1) Consolidated Financial Results (\% indicates changes from the previous term)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Net Income |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| 1Q FY August 2015 | 183,420 | $\triangle 1.0$ | 2,353 | 72.6 | 1,987 | 6.4 | 1,392 | 57.3 |
| 1Q FY August 2014 | 185,261 | $\triangle 0.0$ | 1,364 | - | 1,867 | - | 884 | - |

(Reference) Comprehensive Income: 1,916 million yen in 1Q FY August 2015 ( $57.4 \%$ ), 1,217 million yen in 1Q FY August 2014 ( - \%)

|  | EPS | Fully Diluted EPS |
| :--- | ---: | ---: |
|  |  | Yen |
| 1Q FY August 2015 |  | 8.10 |
| 1Q FY August 2014 |  | 5.15 |

(Note) 1.The Company conducted a stock split at a ratio of 1:100 of common stock on March 1, 2014 as the effective date. EPS is calculated based on the assumption that the stock split would be conducted on September 1, 2013.
2. The Company conducted change in accounting policy and presentation from September 1, 2014. It is also applied retrospectively to results of 1Q FY August 2014.
(2) Consolidated Financial Position

|  | Total Assets | Net Assets | Equity Ratio |
| :--- | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ |
| 1Q FY August 2015 | 362,053 | 108,180 | 23.8 |
| FY August 2014 | 329,335 | 107,085 | 25.7 |

(Reference) Capital: 86,095 million yen in 1Q FY August 2015, 84,639 million yen in FY August 2014
2. Dividends Conditions

|  | Dividends per Share |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (Record date) | First Quarter <br> ended | Second Quarter <br> ended | Third Quarter <br> ended | Fiscal Year ended | Total |
| FY August 2014 | Yen | - | Yen | - | Yen |

[^0]3. Forecast of consolidated result for Fiscal Year August 2015 (From September 1, 2014 to August 31, 2015)
(\% indicates changes from the previous corresponding term)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  | Net Income |  | EPS |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |  |  |
| Interim | 402,000 | $\triangle 1.3$ | 8,600 | 32.8 | 8,300 | $\triangle 13.3$ | 4,500 | $\triangle 5.5$ | Yen |  |
| Full year | 812,000 | $\triangle 2.1$ | 20,500 | 7.6 | 20,500 | $\triangle 14.8$ | 10,200 | 3.5 | 26.20 |  |
| 59.39 |  |  |  |  |  |  |  |  |  |  |

(Note) Revisions to our earnings projections during the quarter: None
4. Others
(1) Important changes in our subsidiaries, including changes to the scope of our consolidation: None
(2) Application of simple accounting procedures and other special accounting procedures in the creation of our quarterly consolidated financial statements: None
(3) Changes in the accounting methods, procedures, display methods used in the creation of our consolidated financial statements:

1) Changes accompanying revisions in accounting standards: Yes
2) Other changes: Yes
3) Accounting estimate change: None
4) Retrospective restatement: None
(4) Shares issued (Common stock)
5) Shares issued as of term end (including treasury stock)
6) Treasury stock as of term end
7) Average number of shares issued during term

| 1Q FY August 2015 | $172,352,600$ | FY August 2014 | $172,352,600$ |
| :--- | ---: | :--- | ---: |
| 1Q FY August 2015 | 596,600 | FY August 2014 | 596,600 |
| 1Q FY August 2015 | $171,756,000$ | 1Q FY August 2014 | $171,756,000$ |

(Note) The Company conducted a stock split at a ratio of 1:100 of common stock on March 1, 2014 as the effective date.
Number of shares is calculated based on the assumption that the stock split would be conducted on September 1, 2013.

* Description of proper usage of these forecasts, and other special affairs

These forecasts are based on the Company's current assumptions and beliefs in light of the information currently available to it, and involve known and unknown risks and uncertainties. The Company's actual results may differ materially from those discussed in these forecasts as a result of numerous factors outside of the Company's control.

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## Consolidated Financial Statements

(1) Consolidated quarterly balance sheets

Assets
Current assets

| Cash and deposits | 26,276 | 26,192 |
| :--- | :---: | :---: |
| Accounts receivable - trade | 30,014 | 34,498 |
| Merchandise and finished goods | 73,784 | 98,839 |
| Raw materials and supplies | 448 | 422 |
| Program right | 97 | 182 |
| Other | 21,086 | 24,065 |
| Allowance for doubtful accounts | $\triangle 237$ | $\triangle 275$ |
| Total current assets | 151,470 | 183,924 |

Non-current assets
Property, plant and equipment

| Buildings and structures, net | 24,902 | 25,612 |
| :--- | ---: | ---: |
| Land | 45,407 | 43,891 |
| Other, net | 7,479 | 7,572 |
| Total property, plant and equipment | 77,789 | 77,076 |
| Intangible assets | 18,811 | 19,105 |

Investments and other assets

| Guarantee deposits | 47,241 | 46,945 |
| :---: | :---: | :---: |
| Other | 34,568 | 35,573 |
| Allowance for doubtful accounts | $\triangle 546$ | $\triangle 572$ |
| Total investments and other assets | 81,263 | 81,946 |
| Total non-current assets | 177,865 | 178,128 |
| Total assets | 329,335 | 362,053 |

## Liabilities

Current liabilities

| Accounts payable - trade | 42,204 | 65,868 |
| :--- | ---: | ---: |
| Short-term loans payable | 39,983 | 41,099 |
| Current portion of long-term loans payable | 12,759 | 11,884 |
| Current portion of bonds | 625 | 520 |
| Income taxes payable | 8,514 | 1,175 |
| Provision for bonuses | 2,814 | 4,358 |
| Provision for point card certificates | 11,183 | 10,894 |
| Provision for loss on store closing | 1,838 | 1,727 |
| Asset retirement obligations | 271 | 264 |
| Other | 29,560 | 26,236 |
| Total current liabilities | 149,756 | 164,028 |

Non-current liabilities

| Bonds payable | 15,158 | 15,130 |
| :--- | :---: | ---: |
| Long-term loans payable | 22,900 | 40,074 |
| Provision for goods warranties | 2,639 | 2,813 |
| Provision for loss on store closing | 2,945 | 2,808 |
| Net defined benefit liability | 8,755 | 9,098 |
| Asset retirement obligations | 8,263 | 8,532 |
| Other | 11,830 | 11,386 |
| Total non-current liabilities | 72,493 | 89,844 |
|  |  |  |
| liabilities | 222,249 | 253,872 |

Net assets
Shareholders' equity

| Capital stock | 18,402 | 18,402 |
| :--- | :---: | :---: |
| Capital surplus | 19,492 | 19,492 |
| Retained earnings | 45,560 | 46,157 |
| Treasury shares | $\triangle 184$ | $\triangle 184$ |
| Total shareholders' equity |  | 83,270 |

Accumulated other comprehensive income

| Valuation difference on available-for-sale securities | 1,398 | 2,216 |
| :--- | ---: | ---: |
| Remeasurements of defined benefit plans | $\triangle 28$ | 11 |
| Total accumulated other comprehensive income |  | 2,369 |
| Minority interests | 22,446 | 22,227 |
| Total net assets |  | 107,085 |
| Total liabilities and net assets |  | 329,335 |

(2) Consolidated quarterly statements of income
(Millions of yen)

|  | From September 1, 2013 <br> to November 30, 2013 | From September 1, 2014 <br> to November 30, 2014 |
| :---: | :---: | :---: |
| Net sales | 185,261 | 183,420 |
| Cost of sales | 138,021 | 135,301 |
| Gross profit | 47,239 | 48,118 |
| Selling, general and administrative expenses | 45,875 | 45,764 |
| Operating income | 1,364 | 2,353 |
| Non-operating income |  |  |
| Interest income | 40 | 33 |
| Dividend income | 0 | 0 |
| Commission fee | 258 | 318 |
| Reversal of provision for loss on store closing | 1,120 | 6 |
| Other | 177 | 168 |
| Total non-operating income | 1,595 | 527 |
| Non-operating expenses |  |  |
| Interest expenses | 371 | 230 |
| Commission fee | 701 | 584 |
| Other | 19 | 78 |
| Total non-operating expenses | 1,092 | 893 |
| Ordinary income | 1,867 | 1,987 |
| Extraordinary income |  |  |
| Gain on sales of non-current assets | 127 | 374 |
| Compensation income | - | 170 |
| Other | - | 24 |
| Total extraordinary income | 127 | 568 |
| Extraordinary losses |  |  |
| Loss on sales of non-current assets | 0 | 45 |
| Loss on retirement of non-current assets | 28 | 57 |
| Total extraordinary losses | 28 | 103 |
| Income before income taxes and minority interests | 1,966 | 2,453 |
| Income taxes - current | 1,283 | 951 |
| Income taxes - deferred | 121 | 466 |
| Total income taxes | 1,404 | 1,418 |
| Income before minority interests | 561 | 1,034 |
| Minority interests in loss | $\triangle 323$ | $\triangle 357$ |
| Net income | 884 | 1,392 |


| Income before minority interests | 561 | 1,034 |
| :--- | ---: | ---: |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 656 | 852 |
| Remeasurements of defined benefit plans, net of tax | - | 656 |
| Total other comprehensive income |  | 1,217 |
| Comprehensive income |  | 881 |
| Comprehensive income attributable to | 1,440 | 1,916 |
| Comprehensive income attributable to owners of parent | $\triangle 222$ | 2,250 |
| Comprehensive income attributable to minority interest |  | $\triangle 333$ |

(4) Sales by product line

|  | Item | From September 1, 2014 to November 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Sales <br> (Millions of yen) | Composition ratio (\%) | Previous year comparison (\%) |
| Audio visual products | Cameras | 11,528 | 6.3 | $\triangle 7.0$ |
|  | TVs | 7,715 | 4.2 | $\triangle 3.4$ |
|  | BD/DVD recorders, Video cameras | 4,535 | 2.5 | $\triangle 0.6$ |
|  | Audios | 4,075 | 2.2 | $\triangle 8.3$ |
|  | AV softwares | 1,416 | 0.8 | $\triangle 4.9$ |
|  | Others | 4,096 | 2.2 | 6.4 |
|  | Subtotal | 33,368 | 18.2 | $\triangle 3.9$ |
| Home appliances | Refrigerators | 7,472 | 4.1 | $\triangle 5.3$ |
|  | Washing machines | 5,902 | 3.2 | $\triangle 1.4$ |
|  | Kitchen appliances | 7,126 | 3.9 | 4.7 |
|  | Seasonal home electronics | 7,933 | 4.3 | $\triangle 21.5$ |
|  | Personal care electronics | 7,371 | 4.0 | 8.7 |
|  | Others | 11,361 | 6.2 | 3.6 |
|  | Subtotal | 47,168 | 25.7 | $\triangle 2.8$ |
| Information communications equipment products | PCs | 15,335 | 8.3 | $\triangle 13.7$ |
|  | PC peripherals | 5,820 | 3.2 | $\triangle 15.3$ |
|  | PC softwares | 2,343 | 1.3 | $\triangle 12.7$ |
|  | Cellular phones | 31,023 | 16.9 | 11.3 |
|  | Others | 12,615 | 6.9 | 5.8 |
|  | Subtotal | 67,138 | 36.6 | 0.0 |
| Other products | Video games | 6,225 | 3.4 | $\triangle 13.8$ |
|  | Watches | 5,003 | 2.7 | 19.7 |
|  | Used PCs | 4,081 | 2.2 | $\triangle 2.0$ |
|  | Sporting goods | 1,573 | 0.9 | 10.8 |
|  | Toys | 2,556 | 1.4 | 46.5 |
|  | Glasses and Contact lenses | 1,103 | 0.6 | $\triangle 3.4$ |
|  | Liquors and Soft drink | 1,167 | 0.7 | 18.3 |
|  | Others | 11,413 | 6.2 | $\triangle 2.7$ |
|  | Subtotal | 33,124 | 18.1 | 1.6 |
| Retail goods sales |  | 180,799 | 98.6 | $\triangle 1.2$ |
| Other business |  | 2,620 | 1.4 | 14.3 |
| Total |  | 183,420 | 100.0 | $\triangle 1.0$ |

Note: 1.Above amount does not include consumption taxes.
2.The Company conducted change in accounting policy and presentation from September 1, 2014. It is also applied retrospectively to results of Previous year comparison.


[^0]:    (Note) Revisions to our dividend projections during the quarter: None

