# Consolidated Financial Results for the Six Months Ended February 28, 2015 [Japanese GAAP] 

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Tokyo Stock Exchange
http://www.biccamera.co.jp/ir/

Scheduled date of filing quarterly securities report: April 13, 2015
Scheduled date of commencing dividend payments: May 18, 2015
Availability of supplementary briefing material on quarterly financial results: Available
Schedule of quarterly financial results briefing session: Scheduled (for institutional investors and analysts)
(Amounts of less than one million yen are rounded down.)

## 1. Consolidated Financial Results for the Six Months Ended February 28, 2015 (September 1, 2014 to

 February 28, 2015)(1) Consolidated Operating Results
(\% indicates changes from the previous corresponding period.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :--- | :---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six months ended | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ |
| February 28, 2015 | 393,487 | $(3.7)$ | 8,322 | 19.8 | 8,385 | $(12.1)$ | 4,871 | 2.5 |
| February 28, 2014 | 408,562 | 2.2 | 6,946 | 64.6 | 9,539 | 137.2 | 4,750 | - |

(Note) Comprehensive income: Six months ended February 28, 2015: $¥ 5,852$ million [8.5\%]
Six months ended February 28, 2014: $¥ 5,394$ million [488.0\%]

|  | Net income per share | Diluted net income <br> per share |  |
| :--- | ---: | ---: | :---: |
| Six months ended | Yen | Yen |  |
| February 28, 2015 | 28.36 | 25.96 |  |
| February 28, 2014 | 27.66 | - |  |

(Notes) 1. BIC CAMERA INC. (hereinafter the "Company") conducted a 1:100 share split on March 1, 2014. Net income per share is calculated assuming that the share split was conducted at the beginning of the fiscal year ended February 28, 2014.
2. The Company has changed its accounting policy and method of presentation from the first quarter of the fiscal year ending August 31, 2015. Such changes have been also applied retrospectively to the results for the six months ended February 28, 2014. As a result of such retrospective restatement, net sales increased 1,422 million yen, operating income increased 470 million yen, ordinary income decreased 34 million yen, and net income decreased 11 million yen for the six months ended February 28, 2014.
(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio |
| :--- | :---: | :---: | :---: |
|  | Million yen | Million yen | $\%$ |
| As of February 28, 2015 | 351,731 | 112,961 | 25.7 |
| As of August 31, 2014 | 329,335 | 107,085 | 25.7 |

(Reference) Equity: As of February 28, 2015: ¥90,524 million
As of August 31, 2014: $¥ 84,639$ million

## 2. Dividends

|  | Annual dividends |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 st quarter-end | 2 nd quarter-end | 3 rd quarter-end | Year-end | Total |
| Fiscal year ended August 31, 2014 | Yen | $\begin{array}{r} \text { Yen } \\ 500.00 \end{array}$ | Yen | $\begin{array}{r} \text { Yen } \\ 5.00 \end{array}$ | Yen |
| Fiscal year ending August 31, 2015 | - | 5.00 |  |  |  |
| Fiscal year ending <br> August 31, 2015 (Forecast) |  |  | - | 5.00 | 10.00 |

(Note) Revision to the forecast for dividends announced most recently: No
3. Consolidated Financial Results Forecast for the Fiscal Year Ending August 31, 2015 (September 1, 2014 to August 31, 2015)
(\% indicates changes from the previous fiscal year.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | $\begin{gathered} \hline \text { Million yen } \\ 812,000 \\ \hline \end{gathered}$ | $\begin{gathered} \% \\ (2.1) \end{gathered}$ | $\begin{array}{r} \hline \text { Million yen } \\ 20,500 \\ \hline \end{array}$ | $\begin{array}{r} \% \\ 7.6 \end{array}$ | $\begin{array}{r} \hline \text { Million yen } \\ 20,500 \\ \hline \end{array}$ | $\begin{array}{r} \% \\ (14.8) \end{array}$ | $\begin{array}{r} \text { Million yen } \\ 10,200 \\ \hline \end{array}$ | $\begin{array}{r} \hline \% \\ 3.5 \\ \hline \end{array}$ | $\begin{array}{r} \text { Yen } \\ 59.39 \\ \hline \end{array}$ |

(Note) Revision to the financial results forecast announced most recently: No

## * Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No
(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
(3) Changes in accounting policies, changes in accounting estimates and retrospective restatements

1) Changes in accounting policies due to the revision of accounting standards, etc.: Yes
2) Changes in accounting policies other than 1) above: Yes
3) Changes in accounting estimates: No
4) Retrospective restatements: No
(4) Total number of issued shares (common shares)
5) Total number of issued shares at the end of the period (including treasury shares):

February 28, 2015: 173,235,878 shares
August 31, 2014: 172,352,600 shares
2) Total number of treasury shares at the end of the period:

February 28, 2015: 596,600 shares
August 31, 2014: 596,600 shares
3) Average number of shares during the period:

Six months ended February 28, 2015: 171,769,012 shares
Six months ended February 28, 2014: 171,756,000 shares

* Presentation regarding the implementation status of the quarterly review procedures

These quarterly financial results are outside the scope of quarterly review procedures under the Financial Instruments and Exchange Act. At the time of disclosure of these quarterly financial results, review procedures for the quarterly financial statements under the Financial Instruments and Exchange Act have not been completed.

## * Explanation of the proper use of financial results forecast and other notes

(Notes regarding forward-looking statements, etc.)
The earnings forecasts and other forward-looking statements herein are based on information the Company has acquired and certain assumptions deemed reasonable as of the date of publication of this document. Actual results may differ significantly from these forecasts due to a wide range of factors.
(Method of obtaining supplementary briefing material on quarterly financial results and its content)
The Company is scheduled to hold a quarterly financial results briefing session for institutional investors and analysts on Thursday, April 16, 2015. The outline of the session and its audio data are scheduled to be posted on the Company's website together with the briefing material.

## Consolidated Financial Statements

(1) Consolidated quarterly balance sheets

| Assets |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 26,276 | 23,759 |
| Accounts receivable - trade | 30,014 | 28,801 |
| Merchandise and finished goods | 73,784 | 94,116 |
| Raw materials and supplies | 448 | 442 |
| Program right | 97 | 111 |
| Other | 21,086 | 20,584 |
| Allowance for doubtful accounts | (237) | (292) |
| Total current assets | 151,470 | 167,524 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 24,902 | 25,477 |
| Land | 45,407 | 43,780 |
| Other, net | 7,479 | 7,876 |
| Total property, plant and equipment | 77,789 | 77,135 |
| Intangible assets |  |  |
| Goodwill | 193 | 5,253 |
| Other | 18,618 | 19,589 |
| Total intangible assets | 18,811 | 24,843 |
| Investments and other assets |  |  |
| Guarantee deposits | 47,241 | 46,548 |
| Other | 34,568 | 36,276 |
| Allowance for doubtful accounts | (546) | (595) |
| Total investments and other assets | 81,263 | 82,229 |
| Total non-current assets | 177,865 | 184,207 |
| Total assets | 329,335 | 351,731 |


| liabilities |  |  |
| :---: | :---: | :---: |
| Current liabilities |  |  |
| Accounts payable - trade | 42,204 | 43,810 |
| Short-term loans payable | 39,983 | 42,797 |
| Current portion of long-term loans payable | 12,759 | 13,004 |
| Current portion of bonds | 625 | 120 |
| Income taxes payable | 8,514 | 3,399 |
| Provision for bonuses | 2,814 | 2,303 |
| Provision for point card certificates | 11,183 | 11,027 |
| Provision for loss on store closing | 1,838 | 975 |
| Asset retirement obligations | 271 | 161 |
| Other | 29,560 | 27,815 |
| Total current liabilities | 149,756 | 145,415 |
| Non-current liabilities |  |  |
| Bonds payable | 15,158 | 14,284 |
| Long-term loans payable | 22,900 | 45,014 |
| Provision for goods warranties | 2,639 | 2,890 |
| Provision for loss on store closing | 2,945 | 2,753 |
| Net defined benefit liability | 8,755 | 9,336 |
| Asset retirement obligations | 8,263 | 8,591 |
| Other | 11,830 | 10,483 |
| Total non-current liabilities | 72,493 | 93,354 |
| Total liabilities | 222,249 | 238,770 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 18,402 | 18,824 |
| Capital surplus | 19,492 | 19,913 |
| Retained earnings | 45,560 | 49,636 |
| Treasury shares | (184) | (184) |
| Total shareholders' equity | 83,270 | 88,190 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 1,398 | 2,305 |
| Remeasurements of defined benefit plans | (28) | 28 |
| Total accumulated other comprehensive income | 1,369 | 2,334 |
| Minority interests | 22,446 | 22,436 |
| Total net assets | 107,085 | 112,961 |
| Total liabilities and net assets | 329,335 | 351,731 |

(2) Consolidated quarterly statements of income

| From September 1, 2013 <br> to February 28, 2014 | From September 1, 2014 <br> to February 28, 2015 |
| ---: | ---: |
| 408,562 | 393,487 |
| 305,913 | 291,348 |
| 102,649 | 102,138 |
| 95,702 | 93,816 |
| 6,946 | 8,322 |

Non-operating income

| Interest income | 85 | 69 |
| :--- | ---: | ---: |
| Dividend income | 57 | 66 |
| Commission fee | 483 | 626 |
| Reversal of provision for loss on store closing | 2,946 | 106 |
| Other | 614 | 443 |
| Total non-operating income | 4,186 | 1,310 |


| Non-operating expenses |  |  |
| :--- | ---: | ---: |
| Interest expenses | 726 | 485 |
| Commission fee | 763 | 646 |
| Other | 103 | 116 |
| Total non-operating expenses | 1,593 | 1,248 |
| Ordinary income | 9,539 | 8,385 |

Extraordinary income
Gain on sales of non-current assets $\quad 143 \quad 375$
Compensation income $\quad 170$
Other $\quad \begin{aligned} & 24 \\ & \end{aligned}$
Total extraordinary income $\quad 143 \quad 569$
Extraordinary losses
Loss on sales of non-current assets $\quad 2 \quad 46$

| Loss on retirement of non-current assets | 70 |
| :--- | :--- |

Impairment loss $\quad-\quad-\quad 90$
Total extraordinary losses

| Income before income taxes and minority interests | 9,610 | 8,744 |  |
| :--- | ---: | ---: | ---: |
| Income taxes - current | 3,470 | 2,965 |  |
| Income taxes - deferred | 656 | 893 |  |
| Total income taxes | 4,127 | 3,859 |  |
| Income before minority interests |  | 5,482 | 4,885 |
| Minority interests in income |  | 732 | 13 |
| Net income |  | 4,750 | 4,871 |

(3) Consolidated quarterly Comprehensive income

| Income before minority interests | 5,482 | 4,885 |
| :---: | :---: | :---: |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | (87) | 924 |
| Remeasurements of defined benefit plans, net of tax | - | 43 |
| Total other comprehensive income | (87) | 967 |
| Comprehensive income | 5,394 | 5,852 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 4,596 | 5,839 |
| Comprehensive income attributable to minority interests | 797 | 13 |

(4) Quarterly consolidated statement of comprehensive income

| Cash flows from operating activities |  |  |
| :---: | :---: | :---: |
| Income before income taxes and minority interests | 9,610 | 8,744 |
| Depreciation | 2,542 | 2,538 |
| Impairment loss | - | 90 |
| Amortization of goodwill | 134 | 198 |
| Increase (decrease) in allowance for doubtful accounts | 126 | 94 |
| Increase (decrease) in provision for bonuses | (84) | (558) |
| Increase (decrease) in provision for point card certificates | (200) | (155) |
| Increase (decrease) in provision for goods warranties | 453 | 250 |
| Increase (decrease) in provision for retirement benefits | 489 | - |
| Increase decrease in net defined benefit liability | - | 629 |
| Increase (decrease) in provision for directors' retirement benefits | (120) | - |
| Increase (decrease) in provision for loss on store closing | $(4,188)$ | $(1,055)$ |
| Increase (decrease) in other provision | (80) | - |
| Interest and dividend income | (142) | (135) |
| Interest expenses | 726 | 485 |
| Foreign exchange losses (gains) | (0) | (0) |
| Loss (gain) on sales of non-current assets | (141) | (328) |
| Loss on retirement of non-current assets | 70 | 73 |
| Decrease (increase) in notes and accounts receivable - trade | 428 | 2,076 |
| Decrease (increase) in inventories | $(20,691)$ | $(20,001)$ |
| Increase (decrease) in notes and accounts payable - trade | 8,551 | 874 |
| Other, net | (220) | $(4,950)$ |
| Subtotal | $(2,735)$ | $(11,129)$ |
| Interest and dividend income received | 83 | 77 |
| Interest expenses paid | (760) | (511) |
| Income taxes paid | $(1,444)$ | $(7,179)$ |
| Net cash provided by (used in) operating activities | $(4,857)$ | $(18,742)$ |
| Cash flows from investing activities |  |  |
| Purchase of property, plant and equipment | $(3,926)$ | $(1,943)$ |
| Proceeds from sales of property, plant and equipment | 552 | 2,025 |
| Purchase of intangible assets | $(2,017)$ | $(1,599)$ |
| Purchase of investment securities | (20) | - |
| Payments for guarantee deposits | (294) | (598) |
| Proceeds from collection of guarantee deposits Purchase of shares of subsidiaries resulting in change in scope of consolidation | 1,620 | 1,288 $(5,257)$ |
| Other, net | 115 | 63 |
| Net cash provided by (used in) investing activities | $(3,969)$ | $(6,022)$ |


|  | From September 1, 2013 to February 28, 2014 | From September 1, 2014 <br> t February 28, 2015 |
| :---: | :---: | :---: |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term loans payable | 43,332 | 2,500 |
| Proceeds from long-term loans payable | 6,200 | 30,000 |
| Repayments of long-term loans payable | $(33,529)$ | $(7,639)$ |
| Redemption of bonds | (530) | (530) |
| Cash dividends paid | (861) | (858) |
| Cash dividends paid to minority shareholders | (0) | (239) |
| Repayments of lease obligations | (799) | $(1,018)$ |
| Other, net | (0) | (0) |
| Net cash provided by (used in) financing activities | 13,811 | 22,213 |
| Effect of exchange rate change on cash and cash equivalents | 0 | 0 |
| Net increase (decrease) in cash and cash equivalents | 4,984 | $\triangle 2,551$ |
| Cash and cash equivalents at beginning of period Increase (decrease) in cash and cash equivalents resulting from merger of subsidiaries | 32,815 | $\begin{array}{r}25,953 \\ 34 \\ \hline\end{array}$ |
| Cash and cash equivalents at end of period | 37,799 | 23,436 |

(5) Sales by product line

|  | Item | From September 1, 2014 to February 28, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Sales <br> (Millions of yen) | Composition ratio (\%) | Previous year comparison (\%) |
| Audio visual products | Cameras | 23,965 | 6.1 | (7.3) |
|  | TVs | 17,371 | 4.4 | (8.5) |
|  | BD/DVD recorders, Video camera | 9,664 | 2.5 | (7.2) |
|  | Audios | 9,228 | 2.3 | (13.6) |
|  | AV softwares | 2,854 | 0.7 | (9.4) |
|  | Others | 9,307 | 2.4 | 11.0 |
|  | Subtotal | 72,391 | 18.4 | (6.6) |
| Home appliances | Refrigerators | 14,141 | 3.6 | (18.2) |
|  | Washing machines | 12,532 | 3.2 | (10.0) |
|  | Kitchen appliances | 16,947 | 4.2 | 7.4 |
|  | Seasonal home electronics | 19,932 | 5.1 | (16.9) |
|  | Personal care electronics | 17,187 | 4.4 | 9.3 |
|  | Others | 25,456 | 6.5 | 3.5 |
|  | Subtotal | 106,196 | 27.0 | (4.6) |
| Information communications equipment products | PCs | 33,557 | 8.5 | (19.1) |
|  | PC peripherals | 13,302 | 3.4 | (14.3) |
|  | PC softwares | 4,817 | 1.2 | (21.6) |
|  | Cellular phones | 59,094 | 15.0 | 8.5 |
|  | Others | 25,936 | 6.6 | 0.2 |
|  | Subtotal | 136,708 | 34.7 | (4.7) |
| Other products | Video games | 13,826 | 3.5 | (16.2) |
|  | Watches | 11,725 | 3.0 | 19.9 |
|  | Used PCs | 8,656 | 2.2 | (2.5) |
|  | Sporting goods | 3,100 | 0.8 | 14.1 |
|  | Toys | 6,096 | 1.5 | 32.0 |
|  | Glasses and Contact lenses | 2,346 | 0.6 | (1.8) |
|  | Liquors and Soft drink | 2,656 | 0.7 | 18.1 |
|  | Others | 24,467 | 6.2 | (0.2) |
|  | Subtotal | 72,874 | 18.5 | 1.7 |
| Retail goods sales |  | 388,171 | 98.6 | (3.9) |
| Other business |  | 5,316 | 1.4 | 14.4 |
| Total |  | 393,487 | 100.0 | (3.7) |

Note: 1.Above amount does not include consumption taxes.
2.The Company conducted change in accounting policy and presentation from September 1, 2014. It is also applied retrospectively to results of Previous year comparison.

