# Consolidated Financial Results for the Nine Months Ended May 31, 2015 [Japanese GAAP] 

July 10, 2015

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Scheduled date of filing quarterly securities report: July 14, 2015
Scheduled date of commencing dividend payments: -
Availability of supplementary briefing material on quarterly financial results: Not available
Schedule of quarterly financial results briefing session: Not scheduled
(Amounts of less than one million yen are rounded down.)

## 1. Consolidated Financial Results for the Nine Months Ended May 31, 2015 (September 1, 2014 to May 31, 2015)

(1) Consolidated Operating Results
(\% indicates changes from the previous corresponding period.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :--- | :---: | ---: | :---: | ---: | :---: | ---: | ---: | ---: |
| Nine months ended | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ |
| May 31, 2015 | 595,950 | $(6.6)$ | 13,870 | $(19.3)$ | 14,955 | $(26.8)$ | 7,525 | $(28.8)$ |
| May 31, 2014 | 638,044 | 6.5 | 17,189 | 95.4 | 20,420 | 117.1 | 10,564 | 465.7 |

(Note) Comprehensive income: Nine months ended May 31, 2015: $¥ 9,356$ million [(24.9)\%]
Nine months ended May 31, 2014: $¥ 12,460$ million [129.4\%]

|  | Net income per share | Diluted net income <br> per share |
| :--- | ---: | ---: |
| Nine months ended | Yen | Yen |
| May 31, 2015 | 43.72 | 40.10 |
| May 31, 2014 | 61.51 | - |

(Notes) 1. BIC CAMERA INC. (hereinafter the "Company") conducted a 1:100 share split on March 1, 2014. Net income per share is calculated assuming that the share split was conducted at the beginning of the fiscal year ended August 31, 2014.
2. The Company has changed its accounting policy and method of presentation from the first quarter of the fiscal year ending August 31, 2015. Such changes have also been applied retrospectively to the results for the nine months ended May 31, 2014. As a result of such retrospective restatement, net sales increased 2,199 million yen, operating income increased 717 million yen, ordinary income decreased 24 million yen, and net income decreased 7 million yen for the nine months ended May 31, 2014.
(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio |
| :--- | :---: | :---: | ---: |
| As of May 31, 2015 | Million yen | Million yen | $\%$ |
| As of August 31, 2014 | 355,822 | 115,839 | 26.2 |

(Reference) Equity: As of May 31, 2015: ¥93,197 million
As of August 31, 2014: $¥ 84,639$ million

## 2. Dividends

|  | Annual dividends |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline 1 \text { st } \\ \text { quarter-end } \\ \hline \end{gathered}$ | 2 nd quarter-end | 3rd quarter-end | Year-end | Total |
| Fiscal year ended August 31, 2014 | Yen | $\begin{array}{r} \text { Yen } \\ 500.00 \end{array}$ | Yen | $\begin{array}{r} \text { Yen } \\ 5.00 \end{array}$ | Yen |
| Fiscal year ending August 31, 2015 | - | 5.00 | - |  |  |
| Fiscal year ending August 31, 2015 (Forecast) |  |  |  | 5.00 | 10.00 |

(Note) Revision to the forecast for dividends announced most recently: No
3. Consolidated Financial Results Forecast for the Fiscal Year Ending August 31, 2015 (September 1, 2014 to August 31, 2015)
(\% indicates changes from the previous fiscal year.)

|  | Net sales | Operating income |  | Ordinary income |  | Net income | Net income <br> per share |  |  |
| :--- | ---: | ---: | :---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Full year | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ | Yen |

(Note) Revision to the financial results forecast announced most recently: No

## * Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No
(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
(3) Changes in accounting policies, changes in accounting estimates and retrospective restatements

1) Changes in accounting policies due to the revision of accounting standards, etc.: Yes
2) Changes in accounting policies other than 1) above: Yes
3) Changes in accounting estimates: No
4) Retrospective restatements: No
(4) Total number of issued shares (common shares)
5) Total number of issued shares at the end of the period (including treasury shares):

May 31, 2015: 173,477,728 shares
August 31, 2014: 172,352,600 shares
2) Total number of treasury shares at the end of the period:

May 31, 2015: 596,600 shares
August 31, 2014: 596,600 shares
3) Average number of shares during the period:

Nine months ended May 31, 2015: 172,117,213 shares
Nine months ended May 31, 2014: 171,756,000 shares

* Presentation regarding the implementation status of the quarterly review procedures

These quarterly financial results are outside the scope of quarterly review procedures under the Financial Instruments and Exchange Act. At the time of disclosure of these quarterly financial results, review procedures for the quarterly financial statements under the Financial Instruments and Exchange Act have not been completed.

* Explanation of the proper use of financial results forecast and other notes
(Notes regarding forward-looking statements, etc.)
The earnings forecasts and other forward-looking statements herein are based on information the Company has acquired and certain assumptions deemed reasonable as of the date of publication of this document. Actual results may differ significantly from these forecasts due to a wide range of factors.


## Consolidated Financial Statements

(1) Consolidated quarterly balance sheets

| Assets |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 26,276 | 22,451 |
| Notes and accounts receivable - trade | 30,014 | 34,421 |
| Merchandise and finished goods | 73,784 | 94,469 |
| Raw materials and supplies | 448 | 448 |
| Program right | 97 | 102 |
| Other | 21,086 | 21,155 |
| Allowance for doubtful accounts | (237) | (317) |
| Total current assets | 151,470 | 172,733 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 24,902 | 25,374 |
| Land | 45,407 | 44,063 |
| Other, net | 7,479 | 7,906 |
| Total property, plant and equipment | 77,789 | 77,344 |
| Intangible assets |  |  |
| Goodwill | 193 | 5,163 |
| Other | 18,618 | 19,536 |
| Total intangible assets | 18,811 | 24,699 |
| Investments and other assets |  |  |
| Guarantee deposits | 47,241 | 46,308 |
| Other | 34,568 | 35,354 |
| Allowance for doubtful accounts | (546) | (618) |
| Total investments and other assets | 81,263 | 81,044 |
| Total non-current assets | 177,865 | 183,089 |
| Total assets | 329,335 | 355,822 |


| Liabilities |  |  |
| :---: | :---: | :---: |
| Current liabilities |  |  |
| Accounts payable - trade | 42,204 | 55,348 |
| Short-term loans payable | 39,983 | 30,667 |
| Current portion of long-term loans payable | 12,759 | 32,445 |
| Current portion of bonds | 625 | 50 |
| Income taxes payable | 8,514 | 2,788 |
| Provision for bonuses | 2,814 | 3,869 |
| Provision for point card certificates | 11,183 | 11,007 |
| Provision for loss on store closing | 1,838 | 149 |
| Asset retirement obligations | 271 | 45 |
| Other | 29,560 | 28,833 |
| Total current liabilities | 149,756 | 165,203 |
| Non-current liabilities |  |  |
| Bonds payable | 15,158 | 14,025 |
| Long-term loans payable | 22,900 | 27,276 |
| Provision for goods warranties | 2,639 | 2,772 |
| Provision for loss on store closing | 2,945 | 2,311 |
| Net defined benefit liability | 8,755 | 9,477 |
| Asset retirement obligations | 8,263 | 8,671 |
| Other | 11,830 | 10,243 |
| Total non-current liabilities | 72,493 | 74,779 |
| Total liabilities | 222,249 | 239,982 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 18,402 | 18,939 |
| Capital surplus | 19,492 | 20,029 |
| Retained earnings | 45,560 | 51,427 |
| Treasury shares | (184) | (184) |
| Total shareholders' equity | 83,270 | 90,212 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 1,398 | 2,932 |
| Remeasurements of defined benefit plans | (28) | 53 |
| Total accumulated other comprehensive income | 1,369 | 2,985 |
| Minority interests | 22,446 | 22,642 |
| Total net assets | 107,085 | 115,839 |
| Total liabilities and net assets | 329,335 | 355,822 |

(2) Consolidated quarterly statements of income

|  | to May 31, 2014 | to May 31, 2015 |
| :--- | ---: | ---: |
| Net sales | 638,044 | 595,950 |
| Cost of sales | 474,610 | 439,485 |
|  | 163,434 | 156,464 |
| Selling, general and administrative expenses | 146,245 | 142,594 |
| Operating income | 17,189 | 13,870 |


| Non-operating income |  |  |
| :--- | ---: | ---: |
| Interest income | 140 | 102 |
| Dividend income | 72 | 80 |
| Commission fee | 761 | 968 |
| Reversal of provision for loss on store closing | 3,437 | 998 |
| Other | 929 | 639 |
| Total non-operating income | 5,342 | 2,788 |
| Non-operating expenses | 1,047 | 727 |
| Interest expenses | 804 | 817 |
| Commission fee | 258 | 158 |
| Other | 2,110 | 1,703 |
| Total non-operating expenses | 20,420 | 14,955 |
| Ordinary income |  |  |

Extraordinary income

| Gain on sales of non-current assets | 326 | 379 |
| :--- | ---: | ---: |
| Gain on sales of shares of subsidiaries and associates | 358 |  |
| Gain on change in equity | 548 | - |
| Compensation income | - | 170 |

Other $\quad$| 0 |
| :--- |

Total extraordinary income $\quad 1,234 \quad 573$

| Extraordinary losses |  |  |
| :---: | :---: | :---: |
| Loss on sales of non-current assets | 33 | 46 |
| Loss on retirement of non-current assets | 113 | 106 |
| Impairment loss | - | 90 |
| Other | 0 | 42 |
| Total extraordinary losses | 147 | 285 |
| Income before income taxes and minority interests | 21,507 | 15,243 |
| Income taxes - current | 7,654 | 5,090 |
| Income taxes - deferred | 1,510 | 2,433 |
| Total income taxes | 9,164 | 7,524 |
| Income before minority interests | 12,343 | 7,719 |
| Minority interests in income | 1,778 | 193 |
| Net income | 10,564 | 7,525 |

(3) Consolidated quarterly Comprehensive income

|  | to May 31,2014 | to May 31,2015 |
| :--- | ---: | ---: |
| Income before minority interests | 12,343 | 7,719 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 117 | 1,577 |
| Remeasurements of defined benefit plans, net of tax | - | 59 |
| Total other comprehensive income | 117 | 1,636 |
| Comprehensive income | 12,460 | 9,356 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 10,627 | 9,144 |
| Comprehensive income attributable to minority interests | 1,832 | 212 |

(4) Sales by product line

|  | Item | From September 1, 2014 to May 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Sales <br> (Millions of yen) | Composition ratio (\%) | Previous year comparison (\%) |
| Audio visual products | Cameras | 35,904 | 6.0 | (8.0) |
|  | TVs | 27,225 | 4.6 | (7.4) |
|  | BD/DVD recorders, Video cameras | 13,795 | 2.3 | (12.6) |
|  | Audios | 13,700 | 2.3 | (16.8) |
|  | AV softwares | 4,330 | 0.7 | (9.6) |
|  | Others | 13,649 | 2.3 | 8.3 |
|  | Subtotal | 108,606 | 18.2 | (8.0) |
| Home appliances | Refrigerators | 23,469 | 3.9 | (26.2) |
|  | Washing machines | 20,349 | 3.4 | (16.1) |
|  | Kitchen appliances | 26,342 | 4.4 | 5.6 |
|  | Seasonal home electronics | 28,515 | 4.8 | (17.6) |
|  | Personal care electronics | 27,332 | 4.6 | 13.9 |
|  | Others | 37,784 | 6.4 | (1.5) |
|  | Subtotal | 163,794 | 27.5 | (8.0) |
| Information communications equipment products | PCs | 51,486 | 8.6 | (25.6) |
|  | PC peripherals | 19,731 | 3.3 | (20.2) |
|  | PC softwares | 7,389 | 1.3 | (32.1) |
|  | Cellular phones | 87,687 | 14.7 | 6.9 |
|  | Others | 38,577 | 6.5 | (2.9) |
|  | Subtotal | 204,872 | 34.4 | (9.6) |
| Other products | Video games | 19,047 | 3.2 | (9.1) |
|  | Watches | 18,047 | 3.0 | 17.4 |
|  | Used PCs | 13,246 | 2.2 | (10.9) |
|  | Sporting goods | 5,092 | 0.9 | 12.7 |
|  | Toys | 8,522 | 1.4 | 29.2 |
|  | Glasses and Contact lenses | 3,664 | 0.6 | (3.3) |
|  | Liquors and Soft drink | 3,913 | 0.7 | 16.3 |
|  | Others | 39,166 | 6.6 | 0.8 |
|  | Subtotal | 110,701 | 18.6 | 2.2 |
| Retail goods sales |  | 587,974 | 98.7 | (6.8) |
| Other business |  | 7,975 | 1.3 | 12.2 |
| Total |  | 595,950 | 100.0 | (6.6) |

Note: 1.Above amount does not include consumption taxes.
2.The Company conducted change in accounting policy and presentation from September 1, 2014. It is also applied retrospectively to results of Previous year comparison.

