# Consolidated Financial Results <br> for the Six Months Ended February 29, 2016 [Japanese GAAP] 

April 12, 2016

Company name: BIC CAMERA INC.
Code number:
Representative:
Telephone:

Stock exchange listing:
URL:

Tokyo Stock Exchange
http://www.biccamera.co.jp/ir/

Scheduled date of filing quarterly securities report: April 13, 2016
Scheduled date of commencing dividend payments: May 16, 2016
Availability of supplementary briefing material on quarterly financial results: Available
Schedule of quarterly financial results briefing session: Scheduled (for institutional investors and analysts)
(Amounts of less than one million yen are rounded down.)

## 1. Consolidated Financial Results for the Six Months Ended February 29, 2016 (September 1, 2015 to February 29, 2016)

(1) Consolidated Operating Results
(\% indicates changes from the previous corresponding period.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income attributable to owners of parent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six months ended | Million yen | \% | Million yen | \% | Million yen | \% | Million yen | \% |
| February 29, 2016 | 394,481 | 0.3 | 11,714 | 40.8 | 12,061 | 43.8 | 7,319 | 50.3 |
| February 28, 2015 | 393,487 | (3.7) | 8,322 | 19.8 | 8,385 | (12.1) | 4,871 | 2.5 |

(Note) Comprehensive income: Six months ended February 29, 2016: $¥ 7,425$ million [26.9\%]
Six months ended February 28, 2015: $¥ 5,852$ million [8.5\%]

|  | Net income per share | Diluted net income <br> per share |  |
| :--- | ---: | ---: | :---: |
| Six months ended | Yen | Yen |  |
| February 29, 2016 | 40.24 | 39.02 |  |
| February 28, 2015 | 28.36 | 25.96 |  |

(2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio |
| :--- | :---: | :---: | :---: |
|  | Million yen | Million yen | $\%$ |
| As of February 29,2016 | 342,828 | 127,209 | 31.2 |
| As of August 31,2015 | 329,580 | 120,846 | 30.5 |

(Reference) Equity: As of February 29, 2016: $¥ 106,877$ million
As of August 31, 2015: $¥ 100,617$ million

## 2. Dividends

|  | Annual dividends |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline 1 \text { st } \\ \text { quarter-end } \\ \hline \end{gathered}$ | 2 nd quarter-end | 3rd quarter-end | Year-end | Total |
| Fiscal year ended August 31, 2015 | Yen | Yen 5.00 | Yen | $\begin{array}{r} \text { Yen } \\ 5.00 \end{array}$ | $\begin{array}{r} \text { Yen } \\ 10.00 \end{array}$ |
| Fiscal year ending August 31, 2016 | - | 5.00 |  |  |  |
| Fiscal year ending August 31, 2016 (Forecast) |  |  | - | 5.00 | 10.00 |

(Note) Revision to the forecast for dividends announced most recently: No
3. Consolidated Financial Results Forecast for the Fiscal Year Ending August 31, 2016 (September 1, 2015 to

August 31, 2016)

|  | Net sales | Operating income | Ordinary income | Net income attributable to owners of parent | Net income per share |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Full year | Million yen $\%$ <br> 800,000 0.6 | Million yen $\%$ <br> 22,000 17.0 | Million yen $\%$ <br> 22,500 10.3 | Million yen $\%$ <br> 13,000 91.1 | $\begin{array}{r} \text { Yen } \\ 71.47 \end{array}$ |

(Note) Revision to the financial results forecast announced most recently: Yes

## * Notes:

(1) Changes in significant subsidiaries during the period under review (changes in specified subsidiaries resulting in changes in scope of consolidation): No
(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No
(3) Changes in accounting policies, changes in accounting estimates and retrospective restatements

1) Changes in accounting policies due to the revision of accounting standards, etc.: Yes
2) Changes in accounting policies other than 1) above: No
3) Changes in accounting estimates: No
4) Retrospective restatements: No
(4) Total number of issued shares (common shares)
5) Total number of issued shares at the end of the period (including treasury shares):

February 29, 2016: 182,478,765 shares
August 31, 2015: 182,478,765 shares
2) Total number of treasury shares at the end of the period:

February 29, 2016: 596,600 shares
August 31, 2015: 596,600 shares
3) Average number of shares during the period:

Six months ended February 29, 2016:181,882,165 shares
Six months ended February 28, 2015: 171,769,012 shares

* Presentation regarding the implementation status of the quarterly review procedures

These quarterly financial results are outside the scope of quarterly review procedures under the Financial Instruments and Exchange Act. At the time of disclosure of these quarterly financial results, review procedures for the quarterly financial statements under the Financial Instruments and Exchange Act have not been completed.

* Explanation of the proper use of financial results forecast and other notes
(Notes regarding forward-looking statements, etc.)
The earnings forecasts and other forward-looking statements herein are based on information the Company has acquired and certain assumptions deemed reasonable as of the date of publication of this document. Actual results may differ significantly from these forecasts due to a wide range of factors.
(Method of obtaining supplementary briefing material on quarterly financial results and its content)
The Company is scheduled to hold a quarterly financial results briefing session for institutional investors and analysts on Thursday, April 20, 2016
. The outline of the session and its audio data are scheduled to be posted on the Company's website together with the briefing material.


## Consolidated Financial Statements

(1) Consolidated quarterly balance sheets

Assets

| Current assets |  |  |
| :---: | :---: | :---: |
| Cash and deposits | 22,410 | 19,367 |
| Accounts receivable - trade | 29,663 | 31,627 |
| Merchandise and finished goods | 81,677 | 96,289 |
| Raw materials and supplies | 490 | 493 |
| Program right | 91 | 38 |
| Other | 19,301 | 19,956 |
| Allowance for doubtful accounts | (271) | (271) |
| Total current assets | 153,362 | 167,501 |
| Non-current assets |  |  |
| Property, plant and equipment |  |  |
| Buildings and structures, net | 24,892 | 24,465 |
| Land | 44,056 | 44,001 |
| Other, net | 7,662 | 8,042 |
| Total property, plant and equipment | 76,611 | 76,509 |
| Intangible assets |  |  |
| Goodwill | 5,072 | 4,892 |
| Other | 18,972 | 19,079 |
| Total intangible assets | 24,045 | 23,971 |
| Investments and other assets |  |  |
| Guarantee deposits | 46,026 | 44,801 |
| Other | 30,165 | 30,480 |
| Allowance for doubtful accounts | (630) | (435) |
| Total investments and other assets | 75,560 | 74,846 |
| Total non-current assets | 176,217 | 175,327 |
| Total assets | 329,580 | 342,828 |

Liabilities

| Current liabilities |  |  |
| :--- | ---: | ---: |
| Accounts payable - trade | 44,038 | 44,050 |
| Short-term loans payable | 23,698 | 34,255 |
| Current portion of long-term loans payable | 30,652 | 30,412 |
| Current portion of bonds | 50 | 50 |
| Income taxes payable | 4,711 | 4,574 |
| Provision for bonuses | 2,856 | 2,563 |
| Provision for point card certificates | 11,563 | 11,288 |
| Provision for loss on store closing | 149 | 431 |
| Asset retirement obligations | 81 | 16 |
| Other | 27,762 | 26,494 |
| Total current liabilities | 145,562 | 154,136 |


| Non-current liabilities |  |  |
| :--- | ---: | ---: |
| Bonds payable | 5,427 | 5,400 |
| Long-term loans payable | 24,287 | 23,525 |
| Provision for goods warranties | 2,700 | 2,440 |
| Provision for loss on store closing | 2,003 | 1,521 |
| Net defined benefit liability | 10,194 | 10,597 |
| Asset retirement obligations | 8,626 | 8,669 |
| Other | 9,931 | 9,327 |
| Total non-current liabilities | 63,171 | 61,482 |
| Total liabilities | 208,733 | 215,618 |


| Net assets |  |  |
| :--- | ---: | ---: |
| Shareholders' equity |  |  |
| Capital stock | 23,237 | 23,237 |
| Capital surplus | 24,327 | 24,328 |
| Retained earnings | 50,706 | 57,115 |
| Treasury shares | $(184)$ | $(184)$ |
| Total shareholders' equity | 98,087 | 104,497 |
| Accumulated other comprehensive income | 2,746 | 2,561 |
| Valuation difference on available-for-sale securities | $(216)$ | $(182)$ |
| Remeasurements of defined benefit plans | 2,530 | 2,379 |
| Total accumulated other comprehensive income | 20,228 | 20,331 |
| Non-controlling interests |  | 120,846 |
| Total net assets |  | 329,580 |
| Total liabilities and net assets |  | 127,209 |

(2) Consolidated quarterly statements of income

|  | From September 1, 2014 to February 28, 2015 | From September 1, 2015 <br> to February 29, 2016 |
| :---: | :---: | :---: |
| Net sales | 393,487 | 394,481 |
| Cost of sales | 291,348 | 288,946 |
| Gross profit | 102,138 | 105,534 |
| Selling, general and administrative expenses | 93,816 | 93,820 |
| Operating income | 8,322 | 11,714 |
| Non-operating income |  |  |
| Interest income | 69 | 61 |
| Dividend income | 66 | 64 |
| Commission fee | 626 | 639 |
| Reversal of provision for loss on store closing | 106 |  |
| Other | 443 | 263 |
| Total non-operating income | 1,310 | 1,028 |
| Non-operating expenses |  |  |
| Interest expenses | 485 | 417 |
| Commission fee | 646 | 179 |
| Other | 116 | 85 |
| Total non-operating expenses | 1,248 | 681 |
| Ordinary income | 8,385 | 12,061 |
| Extraordinary income |  |  |
| Gain on sales of non-current assets | 375 | 193 |
| Compensation income | 170 |  |
| Other | 24 |  |
| Total extraordinary income | 569 | 193 |
| Extraordinary losses |  |  |
| Loss on sales of non-current assets | 46 |  |
| Loss on retirement of non-current assets | 73 | 42 |
| Impairment loss | 90 | 24 |
| Loss on cancellation of leases |  | 29 |
| Other | - | 22 |
| Total extraordinary losses | 211 | 120 |
| Income before income taxes and minority interests | 8,744 | 12,134 |
| Income taxes - current | 2,965 | 4,177 |
| Income taxes - deferred | 893 | 256 |
| Total income taxes | 3,859 | 4,434 |
| Profit | 4,885 | 7,700 |
| Profit attributable to non-controlling interests | 13 | 380 |
| Profit attributable to owners of parent | 4,871 | 7,319 |

3) Consolidated quarterly Comprehensive income

|  | From September 1, 2014 <br> to February 28, 2015 | From September 1, 2015 <br> to February 29, 2016 |
| :---: | :---: | :---: |
| Profit | 4,885 | 7,700 |
| Other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 924 | (297) |
| Remeasurements of defined benefit plans, net of tax | 43 | 22 |
| Total other comprehensive income | 967 | (274) |
| Comprehensive income | 5,852 | 7,425 |
| Comprehensive income attributable to |  |  |
| Comprehensive income attributable to owners of parent | 5,839 | 7,169 |
| Comprehensive income attributable to non-controlling interests | 13 | 256 |

(4) Quarterly consolidated statement of comprehensive income

|  | From September 1, 2014 to February 28, 2015 | From September 1, 2015 to February 29, 2016 |
| :---: | :---: | :---: |
| Cash flows from operating activities |  |  |
| Income before income taxes and minority interests | 8,744 | 12,134 |
| Depreciation | 2,538 | 2,907 |
| Impairment loss | 90 | 24 |
| Amortization of goodwill | 198 | 180 |
| Increase (decrease) in allowance for doubtful accounts | 94 | 68 |
| Increase (decrease) in provision for bonuses | (558) | (293) |
| Increase (decrease) in provision for point card certificates | (155) | (275) |
| Increase (decrease) in provision for goods warranties | 250 | (260) |
| Increase (decrease) in net defined benefit liability | 629 | 470 |
| Increase (decrease) in provision for loss on store closing | $(1,055)$ | (190) |
| Interest and dividend income | (135) | (125) |
| Interest expenses | 485 | 417 |
| Foreign exchange losses (gains) | (0) | 0 |
| Loss (gain) on sales of non-current assets | (328) | (193) |
| Loss on retirement of non-current assets | 73 | 42 |
| Decrease (increase) in notes and accounts receivable - trade | 2,076 | $(2,027)$ |
| Decrease (increase) in inventories | $(20,001)$ | $(14,562)$ |
| Increase (decrease) in notes and accounts payable - trade | 874 | 12 |
| Other, net | $(4,950)$ | (954) |
| Subtotal | $(11,129)$ | $(2,624)$ |
| Interest and dividend income received | 77 | 73 |
| Interest expenses paid | (511) | (413) |
| Income taxes paid | $(7,179)$ | $(4,096)$ |
| Net cash provided by (used in) operating activities | $(18,742)$ | $(7,060)$ |
| Cash flows from investing activities |  |  |
| Purchase of property, plant and equipment | $(1,943)$ | $(2,030)$ |
| Proceeds from sales of property, plant and equipment | 2,025 | 478 |
| Purchase of intangible assets | $(1,599)$ | $(1,422)$ |
| Purchase of investment securities |  | $(1,031)$ |
| Payments for guarantee deposits | (598) | (692) |
| Proceeds from collection of guarantee deposits | 1,288 | 1,085 |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | $(5,257)$ |  |
| Other, net | 63 | 1 |
| Net cash provided by (used in) investing activities | $(6,022)$ | $(3,611)$ |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term loans payable | 2,500 | 10,557 |
| Proceeds from long-term loans payable | 30,000 | 6,000 |
| Repayments of long-term loans payable | $(7,639)$ | $(7,002)$ |
| Redemption of bonds | (530) | (25) |
| Cash dividends paid | (858) | (908) |
| Dividends paid to non-controlling interests | (239) | (99) |
| Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation |  | (52) |
| Repayments of lease obligations | $(1,018)$ | (764) |
| Other, net | (0) | (13) |
| Net cash provided by (used in) financing activities | 22,213 | 7,690 |
| Effect of exchange rate change on cash and cash equivalents | 0 | (0) |
| Net increase (decrease) in cash and cash equivalents | $(2,551)$ | $(2,981)$ |
| Cash and cash equivalents at beginning of period | 25,953 | 22,349 |
| Increase (decrease) in cash and cash equivalents resulting from merger of subsidiaries | 34 |  |
| Cash and cash equivalents at end of period | 23,436 | 19,367 |

(5) Sales by product line

|  | Item | From September 1, 2015 to February 29, 2016 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Sales <br> (Millions of yen) | Composition ratio (\%) | Previous year comparison (\%) |
| Audio visual products | Cameras | 19,533 | 5.0 | (18.5) |
|  | TVs | 17,239 | 4.4 | (0.8) |
|  | BD/DVD recorders, Video cameras | 8,122 | 2.1 | (16.0) |
|  | Audios | 8,834 | 2.2 | (4.3) |
|  | AV softwares | 2,888 | 0.7 | 1.2 |
|  | Others | 8,866 | 2.2 | (4.7) |
|  | Subtotal | 65,485 | 16.6 | (9.5) |
| Home appliances | Refrigerators | 14,803 | 3.8 | 4.7 |
|  | Washing machines | 13,928 | 3.5 | 11.1 |
|  | Kitchen appliances | 17,909 | 4.5 | 5.7 |
|  | Seasonal home electronics | 18,613 | 4.7 | (6.6) |
|  | Personal care electronics | 21,990 | 5.6 | 27.9 |
|  | Others | 26,261 | 6.7 | 3.2 |
|  | Subtotal | 113,507 | 28.8 | 6.9 |
| Information communications equipment products | PCs | 29,468 | 7.5 | (12.2) |
|  | PC peripherals | 12,870 | 3.2 | (3.3) |
|  | PC softwares | 4,133 | 1.0 | (14.2) |
|  | Cellular phones | 59,872 | 15.2 | 1.3 |
|  | Others | 26,732 | 6.8 | 3.1 |
|  | Subtotal | 133,077 | 33.7 | (2.7) |
| Other products | Video games | 13,203 | 3.3 | (4.5) |
|  | Watches | 12,352 | 3.1 | 5.3 |
|  | Used PCs | 8,539 | 2.2 | (1.4) |
|  | Sporting goods | 3,552 | 0.9 | 14.6 |
|  | Toys | 6,594 | 1.7 | 8.2 |
|  | Glasses and Contact lenses | 2,569 | 0.7 | 9.5 |
|  | Liquors and Soft drink | 2,870 | 0.7 | 8.1 |
|  | Medicine and Daily goods | 5,575 | 1.4 | 68.4 |
|  | Others | 21,285 | 5.4 | 0.6 |
|  | Subtotal | 76,544 | 19.4 | 5.0 |
| Retail goods sales |  | 388,614 | 98.5 | 0.1 |
| Other business |  | 5,866 | 1.5 | 10.4 |
| Total |  | 394,481 | 100.0 | 0.3 |

Note: Above amount does not include consumption taxes.

