

Third Quarter of Fiscal Year August 2011 Consolidated Earnings Announcement

Stock listing:

Representative Director and President

Managing Director, Corporate Planning

URL:

July 12, 2011

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Scheduled date to submit the Securities Report: July 14, 2011 Scheduled date to commencement of dividend payments: — Quarterly earnings supplementary explanatory documents: None Quarterly earnings presentation: None

(Amounts of less than 1 Million Yen are discarded)

(% indicates changes from the previous term)

Tokyo Stock Exchange

http://www.biccamera.co.jp/

1. Third Quarter of Fiscal Year August 2011 Consolidated Earnings (From September 1, 2010 to May 31, 2011)

(1) Consolidated Financial Results

Net Sales **Operating Income** Ordinary Income Net Income Millions of yen % Millions of yen % Millions of yen Millions of yen % % 3Q FY August 2011 0.747.017,438 457,84615,895155.28,519104.93Q FY August 2010 454,767 2.010,810 55.16,833 $\triangle 5.4$ 4,158 4.5

	EPS	Fully Diluted EPS
	Yen	Yen
3Q FY August 2011	4,960.01	-
3Q FY August 2010	2,452.87	-

(2) Consolidated Financial Position

	Total Assets	Net Assets	Equity Ratio	Net Assets per Share
	Millions of yen	Millions of yen	%	Yen
3Q FY August 2011	230,117	69,234	29.8	39,872.34
FY August 2010	221,757	62,660	28.0	36,124.10

(Reference) Capital: 68,483 million yen in 3Q FY August 2011, 62,045 million yen in FY August 2010

2. Dividends Conditions

	Dividends per Share						
(Record date)	First Quarter	Second Quarter	Third Quarter	Fiscal Year ended	Total		
(Record date)	ended	ended	ended	Fiscal Year ended	Total		
	Yen	Yen	Yen	Yen	Yen		
FY August 2010	-	0	-	1,000	1,000		
FY August 2011	-	0					
FY August 2011 (forecast)			-	1,000	1,000		

(Note) Revisions to our dividend projections during the quarter: None

3. Forecast of consolidated result for Fiscal Year August 2011 (From September 1, 2010 to August 31, 2011)

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	(v) maleates changes from the providus corresponding torm,								
	Net Sales		Operating Inc	ome	Ordinary Inc	ome	Net Incom	ne	EPS
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	622,000	2.3	15,600	5.7	17,600	49.7	7,500	25.7	4,366.66
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(Note) Revisions to our earnings projections during the quarter: None

4. Others

(1) Important changes in our subsidiaries, including changes to the scope of our consolidation: None

- (2) Application of simple accounting procedures and other special accounting procedures in the creation of our quarterly consolidated financial statements: Yes
- (3) Changes in the accounting methods, procedures, display methods used in the creation of our consolidated financial statements:
 - 1) Changes accompanying revisions in accounting standards: Yes
 - 2) Other changes: None

(4) Shares issued (Common stock)

- 1) Shares issued as of term end (including treasury stock):
 - 1,723,526 shares at end 3Q Fiscal Year August 2011
 - 1,723,526 shares at end Fiscal Year August 2010
- 2) Treasury stock as of term end:
 - 5,966 shares at end 3Q Fiscal Year August 2011
 - 5,966 shares at end Fiscal Year August 2010 $\,$
- 3) Average shares issued during term:
 - 1,717,560 shares at end 3Q Fiscal Year August 2011
 - 1,695,195 shares at end 3Q Fiscal Year August 2010 $\,$

* Description of proper usage of these forecasts, and other special affairs

These forecasts are based on the Company's current assumptions and beliefs in light of the information currently available to it, and involve known and unknown risks and uncertainties. The Company's actual results may differ materially from those discussed in these forecasts as a result of numerous factors outside of the Company's control.

This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

(Millions of yen)

Consolidated Financial Statements

(1) Consolidated quarterly balance sheets

	As of May 31, 2011	As of August 31, 2010
Assets		
Current assets		
Cash and deposits	24,319	24,006
Notes and accounts receivable-trade	20,696	20,097
Merchandise and finished goods	43,884	35,182
Raw materials and supplies	152	156
Program right	59	18
Other	20,619	23,888
Allowance for doubtful accounts	riangle 61	riangle 61
Total current assets	109,670	103,289
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	18,611	17,820
Land	39,274	39,447
Other, net	3,133	2,904
Total property, plant and equipment	61,020	60,172
Intangible assets	14,418	14,744
Investments and other assets		
Guarantee deposits	26,879	25,835
Other	18,390	17,965
Allowance for doubtful accounts	△328	riangle 352
Total investments and other assets	44,940	43,448
Total noncurrent assets	120,378	118,366
Deferred assets	67	101
Total assets	230,117	221,757

		(Millions of year)
	As of May 31, 2011	As of August 31, 2010
Liabilities		
Current liabilities		
Accounts payable-trade	43,748	41,18
Short-term loans payable	24,407	27,87
Current portion of long-term loans payable	15,410	14,82
Current portion of bonds	1,070	1,13
Income taxes payable	5,651	4,40
Provision for bonuses	3,071	1,95
Provision for point card certificates	13,173	14,12
Other provision	88	1
Other	14,388	15,05
Total current liabilities	121,008	120,58
Noncurrent liabilities		
Bonds payable	2,995	3,66
Long-term loans payable	24,118	26,68
Provision for retirement benefits	5,954	5,40
Provision for directors' retirement benefits	36	:
Asset retirement obligations	3,170	
Other	3,598	2,70
Total noncurrent liabilities	39,874	38,50
Total liabilities	160,882	159,09
Net assets		
Shareholders' equity		
Capital stock	18,402	18,40
Capital surplus	19,492	19,49
Retained earnings	33,438	26,64
Treasury stock	riangle 184	$\triangle 18$
Total shareholders' equity	71,148	64,38
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	riangle 2,665	△2,30
Total valuation and translation adjustments	riangle 2,665	△2,30
Minority interests	750	61
Total net assets	69,234	62,66
Total liabilities and net assets	230,117	221,75

(2) Consolidated quarterly statements of income

(2) Consolidated quarterly statements of income		(Millions of yen)
	From September 1, 2009 to May 31, 2010	From September 1, 2010 to May 31, 2011
Net sales	454,767	457,846
Cost of sales	343,097	339,883
Gross profit	111,670	117,963
Selling, general and administrative expenses	100,859	102,068
Operating income	10,810	15,895
Non-operating income		
Interest income	25	17
Dividends income	7	453
Amortization of negative goodwill	128	28
Equity in earnings of affiliates	_	262
Rent income	705	683
Commission fee	733	698
Other	883	747
Total non-operating income	2,483	2,891
Non-operating expenses		
Interest expenses	876	633
Equity in losses of affiliates	4,609	-
Cost of lease revenue	-	424
Other	974	291
Total non-operating expenses	6,460	1,348
Ordinary income	6,833	17,438

	From September 1, 2009 to May 31, 2010	(Millions of yen) From September 1, 2010 to May 31, 2011
Extraordinary income		
Gain on sales of noncurrent assets	0	0
Gain on sales of investment securities	89	-
Reversal of allowance for doubtful accounts	152	1
Gain on revision of retirement benefit plan	242	-
Total extraordinary income	484	1
Extraordinary loss		
Loss on retirement of noncurrent assets	88	51
Loss on sales of investment securities	6	-
Loss on valuation of investment securities	155	17
Impairment loss	216	364
Loss on adjustment for changes of accounting standard for asset retirement obligations	_	1,655
Total extraordinary losses	466	2,089
Income before income taxes and minority interests	6,851	15,350
Income taxes-current	3,147	7,836
Income taxes-deferred	riangle 569	riangle 1,058
Total income taxes	2,577	6,777
Income before minority interests	-	8,573
Minority interests in income	115	53
Net income	4,158	8,519

(3) Consolidated quarterly statements of cash flows

	From September 1, 2009 to May 31, 2010	From September 1, 2010 to May 31, 2011
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	6,851	15,350
Depreciation and amortization	2,273	2,399
Impairment loss	216	364
Amortization of goodwill	232	438
Increase (decrease) in allowance for doubtful accounts	riangle 154	riangle 23
Increase (decrease) in provision for bonuses	1,006	1,111
Increase (decrease) in provision for point card certificates	70	riangle 954
Increase (decrease) in provision for retirement benefits	202	549
Increase (decrease) in provision for directors' retirement benefits	riangle 3	2
Increase (decrease) in other provision	6	70
Interest and dividends income	riangle 32	riangle 47
Interest expenses	876	63
Foreign exchange losses (gains)	0	(
Equity in (earnings) losses of affiliates	4,609	riangle 26
Loss (gain) on sales of noncurrent assets	riangle 0	
Loss on retirement of noncurrent assets	88	5
Loss (gain) on sales of investment securities	riangle 83	-
Loss (gain) on valuation of investment securities	155	1′
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	1,65
Decrease (increase) in notes and accounts receivable-trade	riangle 2,617	riangle 59
Decrease (increase) in inventories	riangle 6,433	riangle 8,73'
Increase (decrease) in notes and accounts payable-trade	8,109	2,55
Other, net	884	3,355
Subtotal	16,257	17,51
Interest and dividends income received	45	47
Interest expenses paid	riangle 878	riangle 62
Income taxes paid	riangle 2,536	riangle 6,47
- Net cash provided by (used in) operating activities	12,888	10,87

	From September 1, 2009 to May 31, 2010	(Millions of yen) From September 1, 2010 to May 31, 2011
Net cash provided by (used in) investing activities		
Payments into time deposits	riangle 59	riangle 241
Proceeds from withdrawal of time deposits	65	758
Purchase of property, plant and equipment	riangle 988	riangle 1,039
Proceeds from sales of property, plant and equipment	0	1
Purchase of intangible assets	riangle 272	riangle 389
Purchase of investment securities	riangle 100	riangle 434
Proceeds from sales of investment securities	1,915	0
Payments of loans receivable	riangle 40	riangle 313
Collection of loans receivable	19	184
Payments for guarantee deposits	△1,404	riangle 2,036
Proceeds from collection of guarantee deposits	2,490	938
Purchase of investments in consolidated subsidiaries	riangle 450	riangle 104
Other, net	riangle 83	486
Net cash provided by (used in) investing activities	1,091	riangle 2,189
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	riangle 13,320	imes3,471
Proceeds from long-term loans payable	15,600	10,150
Repayment of long-term loans payable	riangle 14,897	riangle 12,098
Proceeds from issuance of bonds	4,994	-
Redemption of bonds	riangle 455	riangle 730
Proceeds from stock issuance to minority shareholders	_	32
Cash dividends paid	riangle1,667	riangle 1,712
Cash dividends paid to minority shareholders	riangle 1,100	_
Purchase of treasury stock	riangle 161	riangle 4
Purchase of treasury stock of subsidiaries in consolidation	riangle 1,254	-
Repayments of lease obligations	riangle 112	riangle 215
Other, net	riangle 1	riangle 12
Net cash provided by (used in) financing activities	riangle 12,375	△8,061
Effect of exchange rate change on cash and cash equivalents	riangle 0	riangle 0
Net increase (decrease) in cash and cash equivalents	1,605	627
Cash and cash equivalents at beginning of period	22,570	22,336
Increase in cash and cash equivalents from newly consolidated subsidiary	-	203
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	riangle 244	
Cash and cash equivalents at end of period	23,931	23,167

(4) Sales by product line

		From Sep	tember 1, 2010 to May 3	31, 2011
	Item	Sales (Millions of yen)	Composition ratio (%)	Previous year comparison (%)
	Cameras	29,007	6.3	riangle 10
	TVs	65,785	14.4	16
	BD/DVD recorders, Video cameras	23,442	5.1	2
Audio visual products	Audio	14,997	3.3	riangle 16
	AV software	6,386	1.4	$\triangle 8$
	Other	11,177	2.4	\triangle 4
	Subtotal	150,797	32.9	
	Refrigerators	10,780	2.4	
	Washing machines	8,143	1.8	\triangle
	Kitchen appliances	9,690	2.1	(
Home appliances	Seasonal home electronics	12,871	2.8	3
	Personal care electronics	14,179	3.1	
	Other	13,899	3.0	1'
	Subtotal	69,565	15.2	1:
	PCs	46,092	10.1	(
	PC peripherals	20,057	4.4	$\triangle 10$
Information	PC software	11,622	2.5	riangle 18
communications equipment products	Cellular phones	45,775	10.0	:
	Other	25,302	5.5	\bigtriangleup
	Subtotal	148,850	32.5	\bigtriangleup
	Games	25,048	5.5	riangle 20
	Watches	9,477	2.1	$\triangle 1$
	Used PCs	12,778	2.8	$\triangle 1$
	Sporting goods	3,980	0.9	$\triangle 1$
Other products	Toys	4,716	1.0	
	Glasses and Contact lenses	3,274	0.7	\bigtriangleup
	Liquors and Soft drink	3,001	0.7	
	Other	22,138	4.8	18
	Subtotal	84,416	18.5	\bigtriangleup
Reta	il goods sales	453,629	99.1	
Oth	ner business	4,217	0.9	28
	Total	457,846	100.0	(

Note: 1) Above amount does not include consumption taxes.

²⁾ We have changed partly "products in our product lines" from first quarter of FY August 2011.

[&]quot;Video players, Video cameras" of "Information communications equipment products" in FY August 2010 changed to "BD/DVD recorders, Video cameras".

[&]quot;Used PCs", "Sporting goods", "Toys" and "Liquors and Soft drink" added in "Other products". On the other hand, "Books" shifted into "Other" of "Other products".