March 6, 2024

BIC CAMERA INC. Code Number : 3048

Monthly Sales Bulletin : BicCamera fiscal year ending August 2024

- Following is based on data from our pos system. This data is not same as a statement of accounts.
- Sales data includes our group's pos data and our internet store. ※Bic Camera group: Bic Camera and Kojima.
- Sales data is excluding 2 fees, cellular phone entry fee and an Internet agency fee.
- Sales data is excluding 2 sales, the sales of online shopping site "Rakuten BIC" and wholesales sales.

1. Net Sales amount of BicCamera group (% change over previous fiscal year)

		Sep '23	Oct '23	Nov '23	1Q	Dec '23	Jan '24	Feb '24	2Q	1H	Mar '24	Apr '24	May '24	3Q	Jun '24	Jul '24	Aug '24	4Q	2H	Total
BicCan	nera & Kojima(subsidiary)	98.8	101.2	104.6	101.5	100.3	97.7	105.0	100.7	101.1										
	BicCamera	103.5	107.8	109.3	106.8	104.0	104.7	107.3	105.2	105.9										

2. Sales by product line amount of BicCamera (% change over previous fiscal year)

(1) Sales by product line (% change over previous fiscal year)

	Sep '23	Oct '23	Nov '23	1Q	Dec '23	Jan '24	Feb '24	2Q	1H	Mar '24	Apr '24	May '24	3Q	Jun '24	Jul '24	Aug '24	4Q	2H	Total
Audio visual products	110.6	103.7	108.9	107.7	105.2	103.8	117.7	108.1	107.9										
Home appliances	109.4	99.8	109.8	106.3	96.7	100.5	102.5	99.6	102.6										
Information communications equipment products	90.9	102.8	109.5	100.0	107.4	109.4	110.9	109.1	104.7										
Other products	107.7	129.8	108.9	114.6	110.0	106.9	103.0	107.0	110.5										

(2) Business Details

Product Lines	Trend	Main Products
Audio visual products	Better	Digital cameras
	Slightly Stagnant	TVs, Audios
Home appliances	Better	Personal care electronics
equipment products	Steady	Kitchen appliances
	Slightly Stagnant	Refrigerators, Washing machines
	Stagnant	Seasonal home electronics(include Air conditioners)
Information communications	Better	PC peripherals, Cellular phones(Smartphone)
equipment products	Slightly Stagnant	PCs
Other products	Better	Watches, Medicines, Toys, Liquors, Bedding
equipment products	Steady	Sporting goods
	Stagnant	Video games