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# **BIC CAMERA**

## **Fact Book**

Year ended August 31, 2013

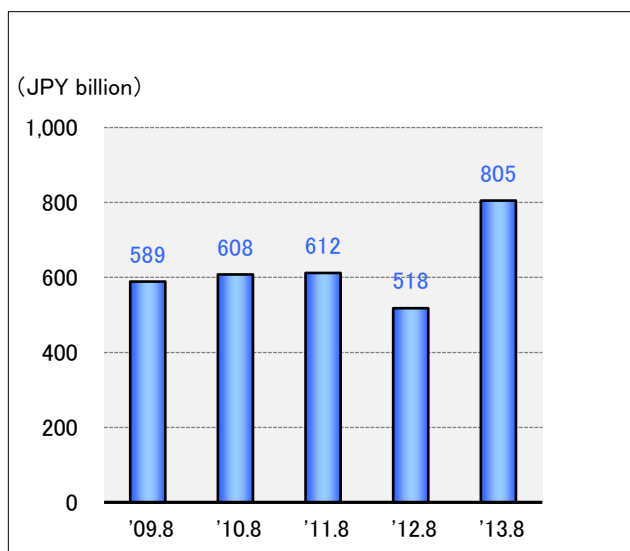
BIC CAMERA INC.

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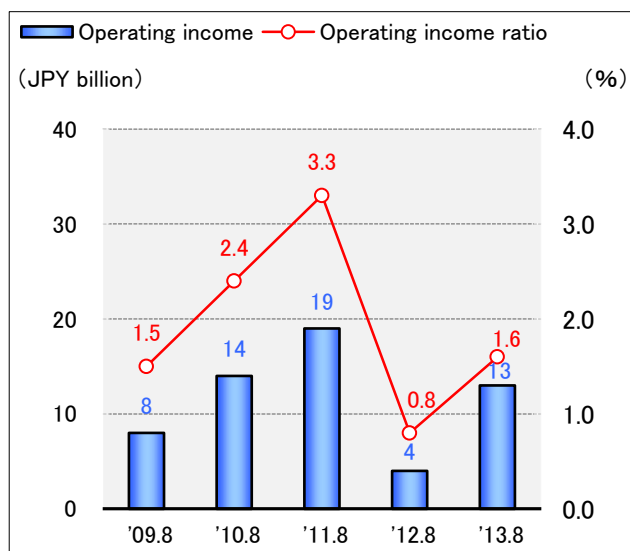
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## Sales and Earnings(consolidated)

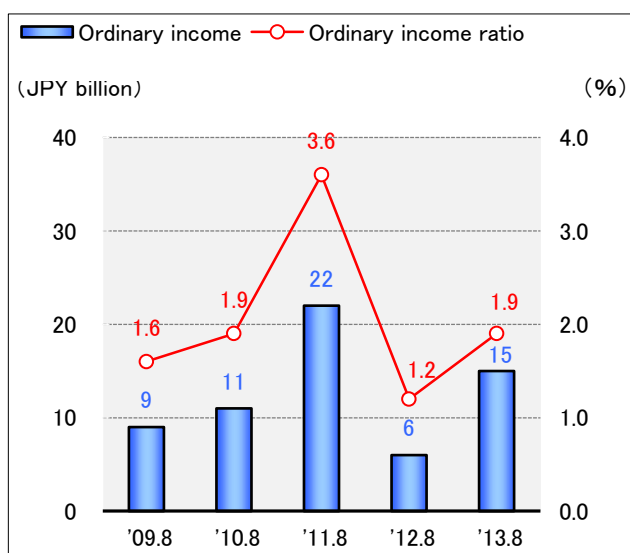
### Net sales



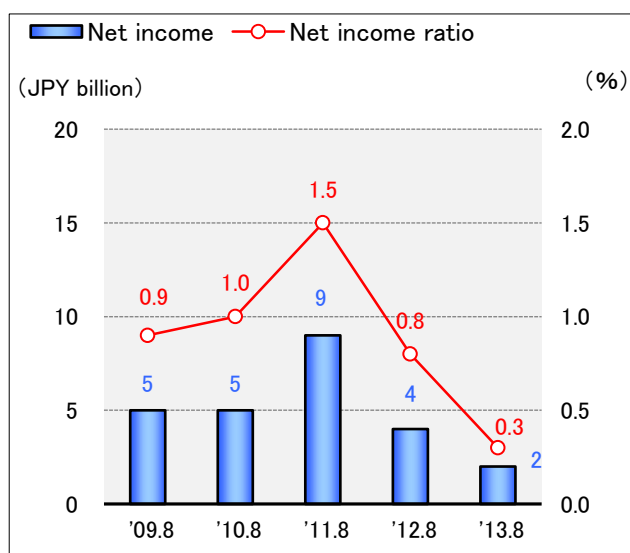
### Operating income / ratio



### Ordinary income / ratio



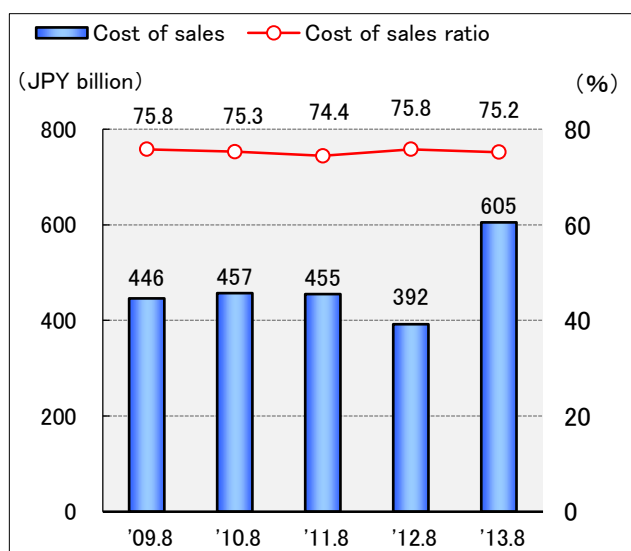
### Net income / ratio



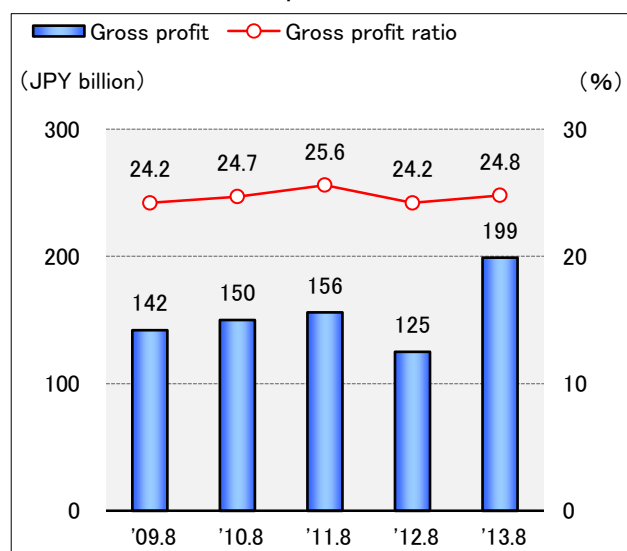
	2009.8	2010.8	2011.8	2012.8	2013.8
Net sales	589,177	608,274	612,114	518,057	805,378
Operating income	8,854	14,764	19,929	4,069	13,041
Operating income ratio (%)	1.5	2.4	3.3	0.8	1.6
Ordinary income	9,367	11,759	22,329	6,178	15,346
Ordinary income ratio (%)	1.6	1.9	3.6	1.2	1.9
Net income	5,094	5,965	9,049	4,007	2,436
Net income ratio (%)	0.9	1.0	1.5	0.8	0.3

## Cost of sales and SG&A expenses (consolidated)

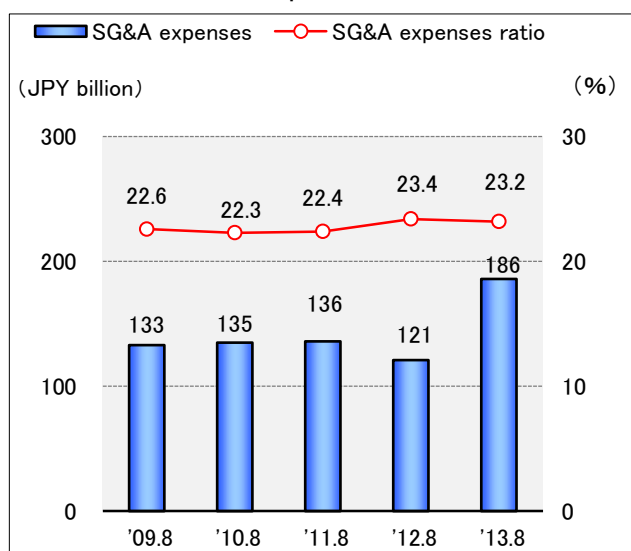
### Cost of sales / ratio



### Gross profit / ratio



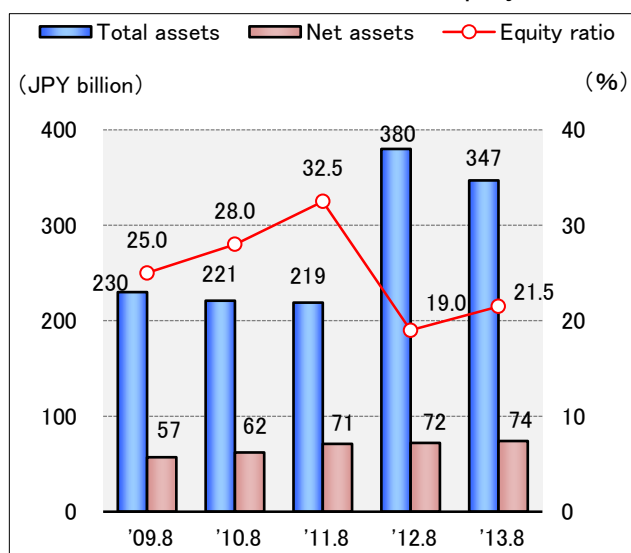
### SG&A expenses / ratio



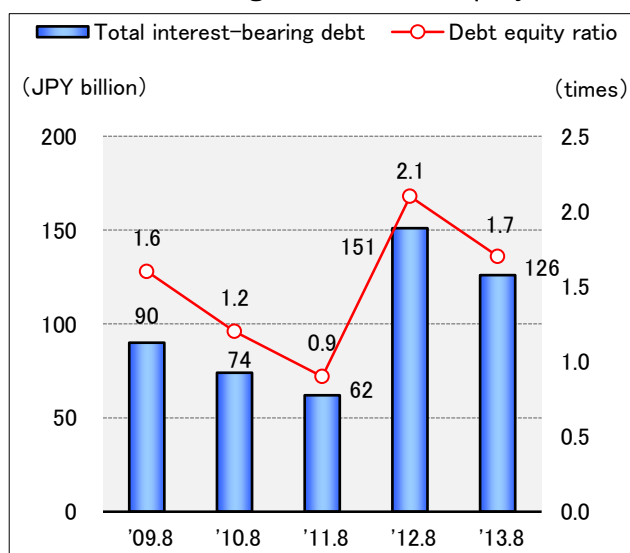
	2009.8	2010.8	2011.8	2012.8	2013.8
Cost of sales	446,877	457,862	455,253	392,537	605,546
Cost of sales ratio (%)	75.8	75.3	74.4	75.8	75.2
Gross profit	142,299	150,412	156,860	125,520	199,832
Gross profit ratio (%)	24.2	24.7	25.6	24.2	24.8
SG&A expenses	133,444	135,648	136,931	121,450	186,791
SG&A expenses ratio (%)	22.6	22.3	22.4	23.4	23.2

## Total asset, Liabilities, Net assets and Others (consolidated)

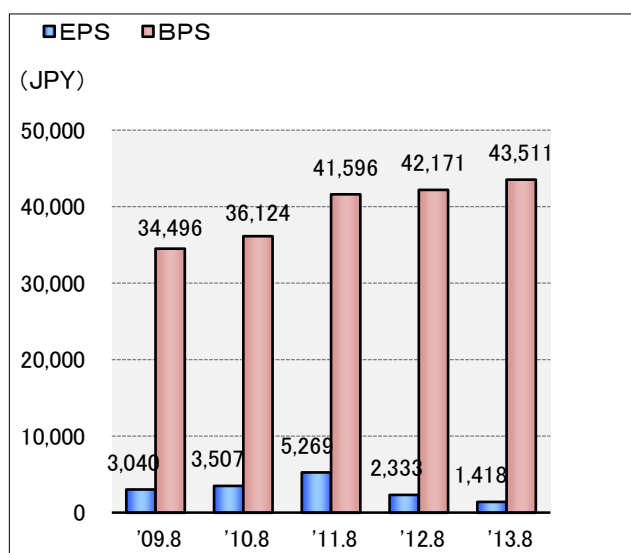
### Total assets / Net assets / Equity ratio



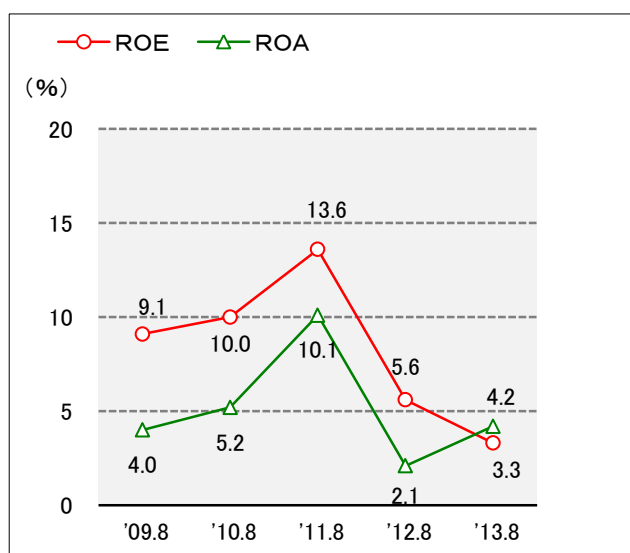
### Interest-bearing debt / Debt-equity ratio



### EPS / BPS



### ROE / ROA



	2009.8	2010.8	2011.8	2012.8	2013.8
(JPY million)					
Total assets	230,945	221,757	219,837	380,666	347,520
Owner's equity	57,813	62,045	71,444	72,431	74,733
Equity ratio (%)	25.0	28.0	32.5	19.0	21.5
Total interest-bearing debt	90,139	74,150	62,621	151,313	126,260
Short-term interest bearing debt	62,165	43,834	39,649	103,182	98,142
Long-term interest bearing debt	27,973	30,315	22,972	48,130	28,117
Debt equity ratio*1 (times)	1.6	1.2	0.9	2.1	1.7
EPS (JPY)	3,040.03	3,507.39	5,269.06	2,333.42	1,418.72
BPS (JPY)	34,496.66	36,124.10	41,596.55	42,171.41	43,511.22
ROE*2 (%)	9.1	10.0	13.6	5.6	3.3
ROA*3 (%)	4.0	5.2	10.1	2.1	4.2

\*1 Debt equity ratio=Interest-bearing debt / Owner's equity

\*2 ROE=Net income / Average Owner's equity

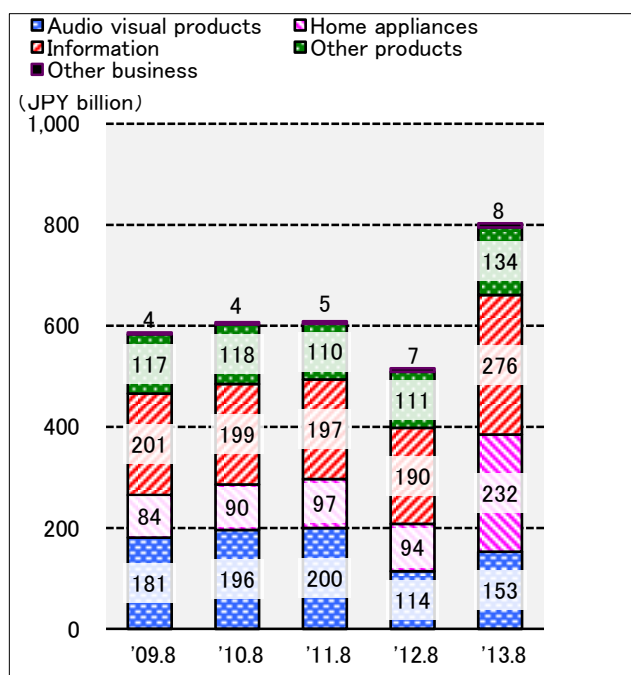
\*3 ROA=Ordinary income / Average total assets

	2009.8	2010.8	2011.8	2012.8	2013.8
Number of stores *4	63	68	70	73	249
Sales floor space (㎡)	221,361	227,677	226,336	242,569	739,597

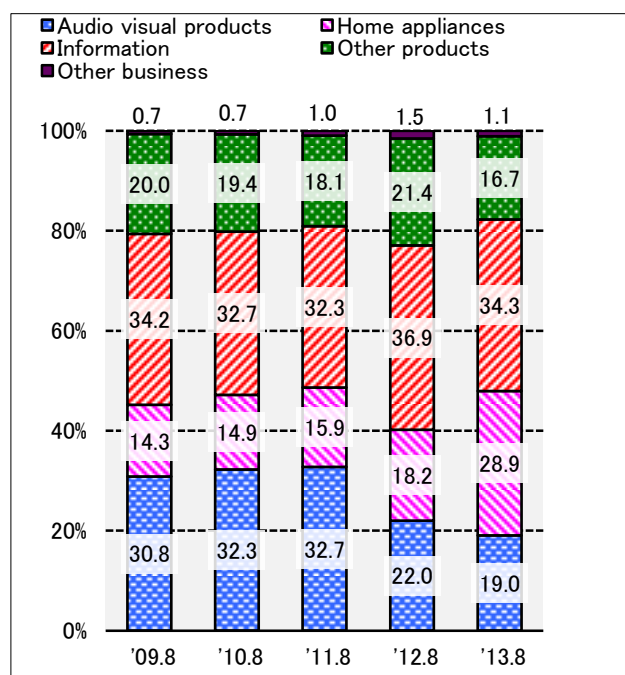
\*4 include Bic Camera, Kojima, Sofmap and Bic Camera Outlet.

## Sales by Product (consolidated)

Sales by product line



Composition ratio by product line



(JPY million)

	2009.8	2010.8	2011.8	2012.8	2013.8
<b>Audio visual products</b>	181,546	196,365	200,416	114,060	153,391
Cameras	42,921	43,273	37,801	35,935	48,256
TVs	59,928	75,607	87,400	24,109	36,439
BD/DVD recorders, Video cameras	28,537	30,565	32,773	19,498	22,439
Audio	23,951	22,469	19,081	16,229	23,338
AV Software	10,483	9,202	8,290	6,466	6,300
Other	15,723	15,247	15,069	11,820	16,616
<b>Home appliances</b>	84,523	90,036	97,165	94,007	232,670
Refrigerators	14,571	14,826	15,215	13,657	37,383
Washing machines	11,271	11,164	10,982	11,018	26,719
Kitchen appliances	11,130	11,712	12,344	12,445	28,541
Seasonal home electronics	17,563	19,375	21,961	19,934	60,536
Personal care electronics	15,043	17,058	17,999	17,424	31,477
Other	14,942	15,899	18,661	19,526	48,012
<b>Information communications equipment products</b>	201,380	199,134	197,653	190,949	276,144
PCs	55,410	59,613	61,003	53,800	77,036
PC peripherals	34,376	31,020	25,948	22,214	29,205
PC software	18,911	16,184	15,021	13,761	14,435
Cellular phones	54,791	56,749	62,606	68,449	102,244
Other	37,890	35,565	33,073	32,723	53,222
<b>Other products</b>	117,714	118,261	110,955	111,068	134,483
Video Games	38,058	38,580	31,010	29,888	27,537
Watches	14,588	14,282	12,764	13,994	16,404
Used PCs	-	-	17,082	17,414	18,540
Sporting goods	-	-	5,357	5,192	5,531
Toys	-	-	6,144	6,384	7,188
Books	1,583	1,431	-	-	-
Glasses and contact lenses	4,875	4,668	4,457	4,408	4,727
Liquors and Soft drink	-	-	3,968	3,857	4,262
Other	58,608	59,298	30,170	29,927	50,290
<b>Retail goods sales</b>	585,165	603,798	606,191	510,085	796,690
<b>Other business</b>	4,011	4,476	5,923	7,972	8,688
<b>Total</b>	589,177	608,274	612,114	518,057	805,378

※1. Above amount does not include consumption taxes.

2. "Used PCs", "Sporting goods", "Toys" and "Liquors and Soft drink" added in "Other products". On the other hand, "Books" shifted into "Other" of "Other products".

## Balance Sheets(consolidated)

(JPY million)

	2009.8	2010.8	2011.8	2012.8	2013.8
(Assets)					
Cash and deposits	24,401	24,006	21,116	47,137	33,138
Notes and accounts receivable-trade	18,350	20,097	18,520	29,515	30,237
Merchandise and finished goods	36,914	35,182	38,072	86,963	71,764
Raw materials and supplies	231	156	146	422	382
Program right	36	18	65	66	64
Deferred tax assets	6,301	6,607	7,758	13,545	10,987
Accounts receivable-other	14,554	14,419	13,442	13,141	-
Other	3,768	2,860	2,871	23,479	22,700
Allowance for doubtful accounts	△ 41	△ 61	△ 48	△ 1,104	△ 207
<b>Total current assets</b>	<b>104,517</b>	<b>103,289</b>	<b>101,945</b>	<b>200,027</b>	<b>169,066</b>
Buildings and structures	31,753	32,829	33,906	48,210	47,423
Accumulated depreciation	△ 13,378	△ 15,009	△ 16,444	△ 17,731	△ 20,212
Buildings and structures, net	18,375	17,820	17,462	30,478	27,211
Machinery, equipment and vehicles	447	458	514	587	602
Accumulated depreciation	△ 232	△ 261	△ 295	△ 350	△ 404
Machinery, equipment and vehicles, net	214	197	218	237	198
Land	40,941	39,447	39,068	45,216	44,436
Lease assets	564	1,079	2,041	2,929	3,691
Accumulated depreciation	△ 50	△ 201	△ 484	△ 922	△ 1,529
Lease assets, net	513	878	1,556	2,007	2,161
Construction in progress	5	4	11	87	2,529
Other	6,337	6,709	6,934	7,197	7,322
Accumulated depreciation	△ 4,185	△ 4,885	△ 5,291	△ 5,748	△ 5,804
Other, net	2,152	1,823	1,642	1,448	1,517
<b>Total property, plant and equipment</b>	<b>62,203</b>	<b>60,172</b>	<b>59,960</b>	<b>79,475</b>	<b>78,055</b>
Leasehold right	11,807	11,807	11,807	12,351	-
Other	2,261	2,936	2,530	4,815	-
<b>Total Intangible assets</b>	<b>14,069</b>	<b>14,744</b>	<b>14,338</b>	<b>17,167</b>	<b>19,016</b>
Investment securities	19,017	12,575	12,428	11,599	11,625
Long-term loans receivable	1,302	1,105	1,100	398	1,579
Deferred tax assets	2,100	3,682	3,253	18,170	15,900
Guarantee deposits	26,719	25,835	26,640	50,515	50,238
Other	1,420	602	330	3,693	3,800
Allowance for doubtful accounts	△ 552	△ 352	△ 216	△ 392	△ 1,763
<b>Total investments and other assets</b>	<b>50,009</b>	<b>43,448</b>	<b>43,536</b>	<b>83,985</b>	<b>81,381</b>
<b>Total noncurrent assets</b>	<b>126,281</b>	<b>118,366</b>	<b>117,835</b>	<b>180,627</b>	<b>178,453</b>
Business commencement expenses	147	101	56	11	-
<b>Total deferred assets</b>	<b>147</b>	<b>101</b>	<b>56</b>	<b>11</b>	<b>-</b>
<b>Total assets</b>	<b>230,945</b>	<b>221,757</b>	<b>219,837</b>	<b>380,666</b>	<b>347,520</b>

(JPY million)

	2009.8	2010.8	2011.8	2012.8	2013.8
<b>Liabilities</b>					
Accounts payable-trade	39,693	41,189	36,380	50,317	45,131
Short-term loans payable	43,824	27,878	23,324	86,740	45,680
Current portion of long-term loans payable	17,621	14,826	15,255	15,382	51,402
Current portion of bonds	720	1,130	1,070	1,060	1,060
Lease obligations	115	221	400	2,402	2,533
Income taxes payable	2,859	4,409	5,444	575	1,372
Provision for bonuses	1,971	1,957	2,179	2,922	2,312
Provision for point card certificates	13,437	14,128	13,447	13,388	11,504
Provision for loss on store closing	-	-	-	9,353	9,101
Other provision	-	18	116	-	-
Asset retirement obligations	-	-	-	654	950
Other	13,475	14,830	14,014	28,535	27,898
<b>Total current liabilities</b>	<b>133,717</b>	<b>120,589</b>	<b>111,632</b>	<b>211,334</b>	<b>198,946</b>
Bonds payable	180	3,665	2,595	1,770	710
Long-term loans payable	27,793	26,650	20,377	46,360	27,407
Lease obligations	439	754	1,283	5,460	3,474
Deferred tax liabilities	27	29	32	25	21
Provision for goods warranties	-	-	-	779	1,669
Provision for retirement benefits	4,990	5,400	6,122	6,828	7,477
Provision for directors' retirement benefits	47	34	43	132	120
Provision for loss on store closing	-	-	-	7,116	2,781
Other provision	-	-	-	-	83
Asset retirement obligations	-	-	3,121	7,766	7,637
Other	1,938	1,972	2,388	4,967	5,501
<b>Total noncurrent liabilities</b>	<b>35,417</b>	<b>38,507</b>	<b>35,964</b>	<b>81,207</b>	<b>56,885</b>
<b>Total liabilities</b>	<b>169,135</b>	<b>159,096</b>	<b>147,596</b>	<b>292,541</b>	<b>255,832</b>
<b>Net assets</b>					
Capital stock	18,402	18,402	18,402	18,402	18,402
Capital surplus	17,976	19,492	19,492	19,492	19,492
Retained earnings	22,353	26,643	33,969	35,400	36,119
Treasury stock	-	△ 184	△ 184	△ 184	△ 184
<b>Total shareholders' equity</b>	<b>58,732</b>	<b>64,353</b>	<b>71,679</b>	<b>73,110</b>	<b>73,829</b>
Valuation difference on available-for-sale securities	△ 919	△ 2,308	△ 234	△ 678	903
<b>Total accumulated other comprehensive income</b>	<b>△ 919</b>	<b>△ 2,308</b>	<b>△ 234</b>	<b>△ 678</b>	<b>903</b>
Minority interests	3,997	615	795	15,692	16,954
<b>Total net assets</b>	<b>61,810</b>	<b>62,660</b>	<b>72,240</b>	<b>88,124</b>	<b>91,687</b>
<b>Total liabilities and net assets</b>	<b>230,945</b>	<b>221,757</b>	<b>219,837</b>	<b>380,666</b>	<b>347,520</b>

## Statements of Income (consolidated)

(JPY million)

	2009.8	2010.8	2011.8	2012.8	2013.8
Net sales	589,177	608,274	612,114	518,057	805,378
Cost of sales	446,877	457,862	455,253	392,537	605,546
Gross profit	142,299	150,412	156,860	125,520	199,832
Point card certificates	42,526	44,300	43,943	27,654	26,035
Provision for point card certificates	743	935	–	–	–
Salaries and allowances	19,429	19,644	19,168	19,096	32,089
Provision for bonuses	1,963	1,950	2,171	2,061	2,305
Retirement benefit expenses	1,056	1,222	1,125	1,133	1,331
Provision for directors' retirement benefits	25	8	11	2	13
Rents	18,454	18,880	19,504	20,473	31,495
Provision for merchandise warranties	–	–	–	–	1,000
Depreciation	2,732	2,715	2,877	2,868	4,931
Amortization of goodwill	469	523	468	268	268
Provision of allowance for doubtful accounts	25	6	47	206	176
Other	46,018	45,460	47,612	47,685	87,144
Selling, general and administrative expenses	133,444	135,648	136,931	121,450	186,791
Operating income	8,854	14,764	19,929	4,069	13,041
Interest income	51	33	23	21	190
Dividends income	124	318	496	570	147
Amortization of negative goodwill	104	138	28	–	–
Equity in earnings of affiliates	126	–	721	99	–
Rent income	926	937	911	921	941
Commission fee	780	973	933	913	1,024
Co-sponsor fee	–	–	–	352	1,127
Reversal of provision for loss on store closing	–	–	–	–	1,547
Advertisement fee	404	484	457	408	–
Other	847	711	640	727	1,108
Total non-operating income	3,365	3,596	4,213	3,661	6,088
Interest expenses	1,553	1,123	818	729	1,874
Equity in losses of affiliates	–	4,184	–	–	199
Cost of lease revenue	467	–	563	534	515
Commission fee	–	–	209	204	1,094
Other	831	1,294	222	83	99
Total non-operating expenses	2,852	6,601	1,813	1,552	3,782
Ordinary income	9,367	11,759	22,329	6,178	15,346



(JPY million)

	2009.8	2010.8	2011.8	2012.8	2013.8
Gain on sales of noncurrent assets	4	0	10	-	461
Gain on bargain purchase	-	-	-	462	6
Gain on sales of investment securities	9	97	-	17	22
Reversal of allowance for doubtful accounts	-	130	-	-	-
Gain on revision of retirement benefit plan	-	242	-	-	-
Other	-	-	-	-	51
<b>Total extraordinary income</b>	<b>13</b>	<b>470</b>	<b>10</b>	<b>479</b>	<b>540</b>
Loss on retirement of noncurrent assets	110	276	63	119	178
Loss on sales of investment securities	332	6	-	-	-
Loss on valuation of investment securities	293	173	4,428	685	2,496
Loss on disposal of inventories	-	-	-	-	940
Impairment loss	10	1,989	1,714	1,198	2,517
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	-	1,655	-	-
Other	-	-	-	0	449
<b>Total extraordinary losses</b>	<b>748</b>	<b>2,445</b>	<b>7,862</b>	<b>2,003</b>	<b>6,582</b>
<b>Income before income taxes and minority interests</b>	<b>8,632</b>	<b>9,784</b>	<b>14,478</b>	<b>4,654</b>	<b>9,304</b>
Income taxes-current	3,179	4,603	7,530	1,173	1,857
Income taxes-deferred	225	△ 895	△ 2,200	△ 653	3,835
<b>Total income taxes</b>	<b>3,404</b>	<b>3,708</b>	<b>5,329</b>	<b>519</b>	<b>5,692</b>
<b>Income before minority interests</b>	<b>-</b>	<b>-</b>	<b>9,148</b>	<b>4,135</b>	<b>3,611</b>
<b>Minority interests in income</b>	<b>133</b>	<b>111</b>	<b>99</b>	<b>127</b>	<b>1,174</b>
<b>Net income</b>	<b>5,094</b>	<b>5,965</b>	<b>9,049</b>	<b>4,007</b>	<b>2,436</b>

## Statement of Cash Flows (consolidated)

(JPY million)

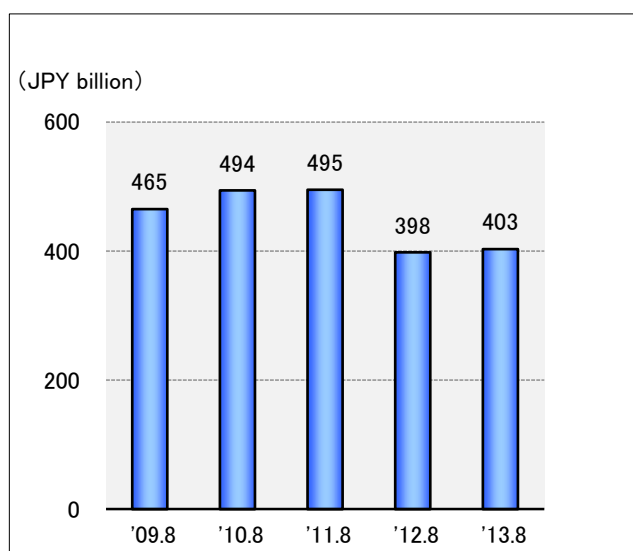
	2009.8	2010.8	2011.8	2012.8	2013.8
Net cash provided by (used in) operating activities					
Income before income taxes and minority interests	8,632	9,784	14,478	4,654	9,304
Depreciation and amortization	3,101	3,084	3,273	3,286	5,443
Impairment loss	10	1,989	1,714	1,198	2,517
Amortization of goodwill	365	385	439	268	268
Gain on bargain purchase	-	-	-	△ 462	△ 6
Increase (decrease) in allowance for doubtful accounts	120	△ 131	△ 148	174	474
Increase (decrease) in provision for bonuses	119	△ 13	219	△ 110	△ 609
Increase (decrease) in provision for point card certificates	481	690	△ 680	△ 2,006	△ 1,884
Increase(decrease) in provision for goods warranties	-	18	97	175	890
Increase (decrease) in provision for retirement benefits	689	409	717	705	649
Increase (decrease) in provision for directors' retirement benefits	△ 565	△ 12	9	△ 43	△ 12
Increase (decrease) in provision for loss on store closing	-	-	-	-	△ 3,609
Increase (decrease) in other provision	-	-	-	-	83
Interest and dividends income	△ 175	△ 351	△ 520	△ 591	△ 338
Interest expenses	1,553	1,123	818	729	1,874
Foreign exchange losses (gains)	4	0	0	△ 0	△ 0
Equity in (earnings) losses of affiliates	△ 126	4,184	△ 721	△ 99	199
Loss (gain) on sales of noncurrent assets	△ 4	△ 0	△ 10	-	△ 460
Loss on retirement of noncurrent assets	110	276	63	119	178
Loss (gain) on sales of investment securities	323	△ 91	-	△ 17	△ 22
Loss (gain) on valuation of investment securities	293	173	4,428	685	2,496
Loss on adjustment for changes of accounting standard for asset retirement obligations	-	-	1,655	-	-
Decrease (increase) in notes and accounts receivable-trade	4,027	△ 1,747	1,579	21	△ 721
Decrease (increase) in inventories	6,081	1,825	△ 2,926	△ 4,929	15,241
Increase (decrease) in notes and accounts payable-trade	△ 6,056	1,495	△ 4,808	△ 1,159	△ 5,186
Other, net	△ 2,871	△ 187	525	231	△ 1,692
<b>Subtotal</b>	<b>16,117</b>	<b>22,906</b>	<b>20,203</b>	<b>2,829</b>	<b>25,077</b>
Interest and dividends income received	380	395	519	598	202
Interest expenses paid	△ 1,555	△ 1,123	△ 818	△ 746	△ 1,881
Income taxes paid	△ 6,440	△ 2,632	△ 6,479	△ 6,671	△ 712
<b>Net cash provided by (used in) operating activities</b>	<b>8,501</b>	<b>19,546</b>	<b>13,425</b>	<b>△ 3,989</b>	<b>22,685</b>

(JPY million)

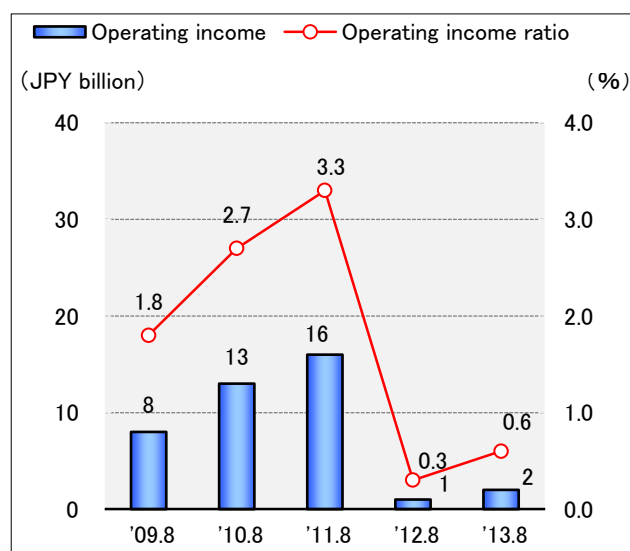
	2009.8	2010.8	2011.8	2012.8	2013.8
Net cash provided by (used in) investing activities					
Payments into time deposits	△ 883	△ 59	△ 241	-	-
Proceeds from withdrawal of time deposits	800	166	758	829	-
Purchase of property, plant and equipment	△ 2,164	△ 1,194	△ 1,502	△ 1,289	△ 6,282
Proceeds from sales of property, plant and equipment	33	0	51	-	946
Purchase of intangible assets	△ 462	△ 364	△ 526	△ 985	△ 2,403
Purchase of investment securities	△ 28	△ 120	△ 518	△ 3	△ 8
Proceeds from sales of investment securities	71	1,935	0	29	107
Payments of loans receivable	△ 210	△ 117	△ 438	△ 442	-
Collection of loans receivable	66	107	271	483	-
Payments for guarantee deposits	△ 758	△ 1,463	△ 2,200	△ 2,849	△ 3,162
Proceeds from collection of guarantee deposits	889	2,624	1,414	606	3,763
Purchase of investments in consolidated subsidiaries	-	△ 450	△ 104	-	△ 23
Purchase of stocks of affiliates resulting in change of scope of equity method	△ 45	-	-	-	-
Proceeds from purchase of investments in subsidiaries resulting in change in scope of consolidation	-	-	-	14,767	-
Other, net	390	△ 194	569	523	△ 122
Net cash provided by (used in) investing activities	△ 2,301	869	△ 2,466	11,668	△ 7,185
Net cash provided by (used in) financing activities					
Net increase (decrease) in short-term loans payable	13,231	△ 15,946	△ 4,554	29,366	△ 41,060
Net increase (decrease) in long-term loans payable	△ 16,581	△ 3,938	△ 5,844	△ 6,316	17,066
Proceeds from issuance of bonds	-	4,994	-	246	-
Redemption of bonds	△ 720	△ 1,155	△ 1,130	△ 1,085	△ 1,060
Proceeds from stock issuance to minority shareholders	-	-	32	-	-
Cash dividends paid	△ 1,681	△ 1,669	△ 1,714	△ 2,559	△ 1,706
Cash dividends paid to minority shareholders	△ 32	△ 1,100	-	-	△ 173
Purchase of treasury stock	-	△ 166	△ 5	△ 2	-
Purchase of treasury stock of subsidiaries in consolidation	△ 246	△ 1,254	-	-	-
Repayments of lease obligations	△ 54	△ 166	△ 308	△ 478	△ 2,565
Other, net	-	△ 3	△ 12	-	△ 0
Net cash provided by (used in) financing activities	△ 6,084	△ 20,404	△ 13,536	19,170	△ 29,499
Effect of exchange rate change on cash and cash equivalents	△ 0	△ 0	△ 0	△ 0	0
Net increase (decrease) in cash and cash equivalents	115	10	△ 2,576	26,849	△ 13,998
Cash and cash equivalents at beginning of period	22,455	22,570	22,336	19,964	46,813
Increase in cash and cash equivalents from newly consolidated subsidiary	-	-	203	-	-
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	-	△ 244	-	-	-
Cash and cash equivalents at end of period	22,570	22,336	19,964	46,813	32,815

## Sales and Earnings (non-consolidated)

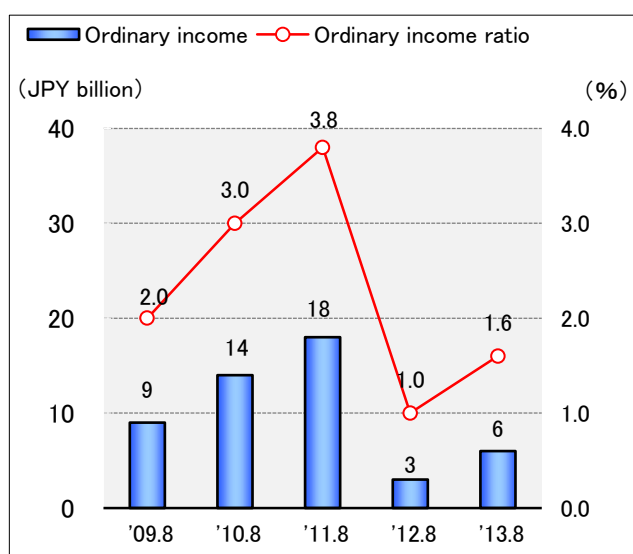
### Net sales



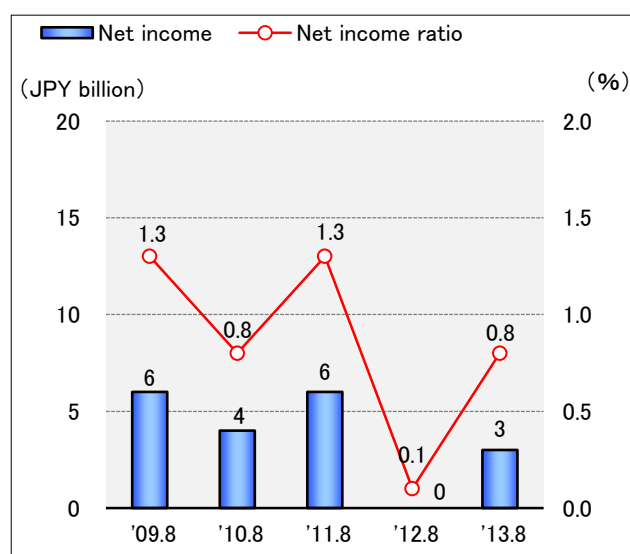
### Operating income / ratio



### Ordinary income / ratio



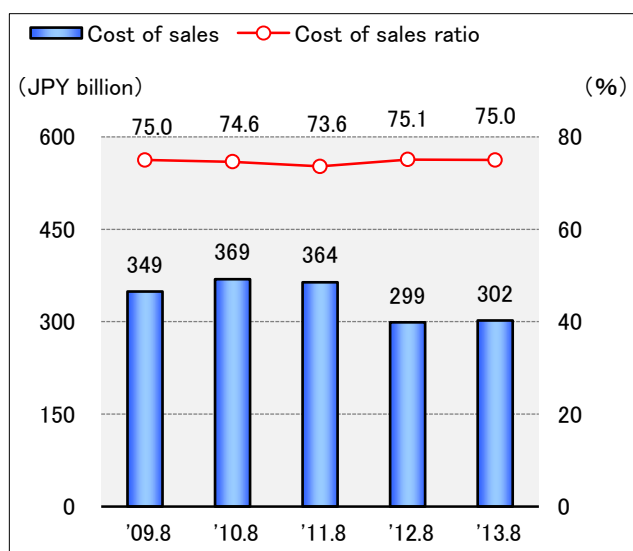
### Net income / ratio



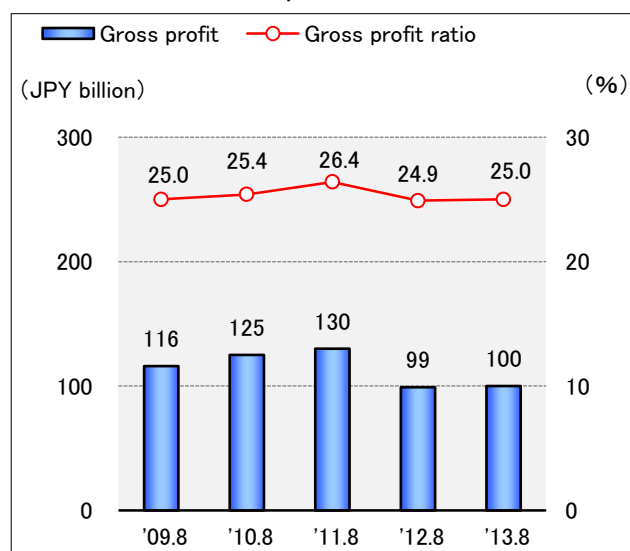
	2009.8	2010.8	2011.8	2012.8	2013.8
Net sales	465,575	494,766	495,957	398,638	403,790
Operating income	8,296	13,250	16,394	1,091	2,281
Operating income ratio (%)	1.8	2.7	3.3	0.3	0.6
Ordinary income	9,390	14,762	18,933	3,954	6,359
Ordinary income ratio (%)	2.0	3.0	3.8	1.0	1.6
Net income	6,195	4,085	6,541	203	3,190
Net income ratio (%)	1.3	0.8	1.3	0.1	0.8

## Cost of Sales and SG&A expenses (non-consolidated)

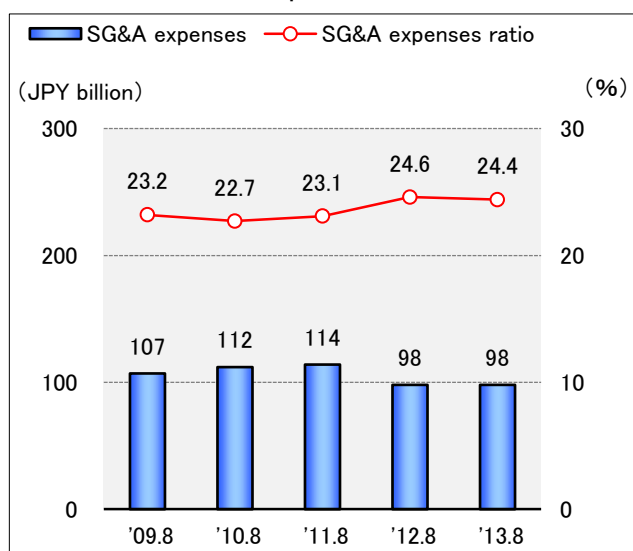
### Cost of sales / ratio



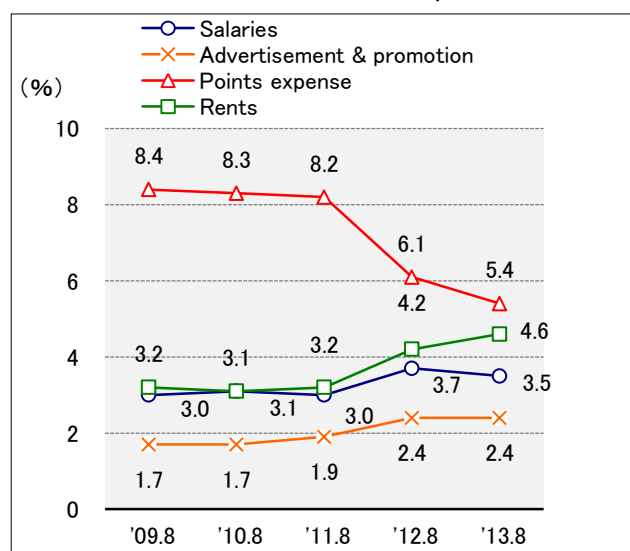
### Gross profit / ratio



### SG&A expenses / ratio



### Breakdown of SG&A expenses



		2009.8	2010.8	2011.8	2012.8	2013.8
		(JPY million)				
Cost of sales		349,314	369,207	364,982	299,357	302,837
Cost of sales ratio (%)		75.0	74.6	73.6	75.1	75.0
Gross profit		116,260	125,558	130,974	99,280	100,952
Gross profit ratio (%)		25.0	25.4	26.4	24.9	25.0
SG&A expenses	Amount	107,964	112,308	114,580	98,189	98,670
(ratio against sales)	Ratio (%)	23.2	22.7	23.1	24.6	24.4
Salaries	Amount	13,971	15,321	14,696	14,633	13,970
(ratio against sales)	Ratio (%)	3.0	3.1	3.0	3.7	3.5
Advertisement & promotion	Amount	8,116	8,232	9,300	9,476	9,627
(ratio against sales)	Ratio (%)	1.7	1.7	1.9	2.4	2.4
Points expense*	Amount	39,217	41,290	40,459	24,280	21,687
(ratio against sales)	Ratio (%)	8.4	8.3	8.2	6.1	5.4
Rents	Amount	14,747	15,401	16,028	16,858	18,484
(ratio against sales)	Ratio (%)	3.2	3.1	3.2	4.2	4.6

\* Points expense = Point card certificates + Provision for point card certificates

## Statements of Income and Others (non-consolidated)

(JPY million)

	2009.8	2010.8	2011.8	2012.8	2013.8
Net sales	465,575	494,766	495,957	398,638	403,790
Cost of sales	349,314	369,207	364,982	299,357	302,837
Gross profit	116,260	125,558	130,974	99,280	100,952
SG&A expenses	107,964	112,308	114,580	98,189	98,670
Operating income	8,296	13,250	16,394	1,091	2,281
Non-operating income	3,563	3,624	4,254	6,155	9,331
Non-operating expenses	2,468	2,112	1,715	3,292	5,253
Ordinary income	9,390	14,762	18,933	3,954	6,359
Extraordinary income	9	724	1	905	94
Extraordinary loss	536	8,171	7,095	5,135	860
Income before income taxes and minority interest	8,863	7,315	11,839	△ 276	5,593
Net income	6,195	4,085	6,541	203	3,190

	2009.8	2010.8	2011.8	2012.8	2013.8
Number of stores	29	34	34	34	34
Sales floor space (m <sup>2</sup> )	181,940	190,475	186,719	200,494	207,982
Number of employees	4,424	4,904	4,649	4,384	4,419

## Corporate Data

### Corporate outline

(As of August 31, 2013)

Company name	BIC CAMERA INC.
Headquarter (Takada) (Ikebukuro)	3-23-23, Takada, Toshima-ku, Tokyo, 171-0033 5th floor, 1-10-1, Higashi-Ikebukuro, Toshima-ku, Tokyo, 170-0013
Established	November 21, 1980
Representative director and president	Hiroyuki Miyajima
Paid-in capital	JPY 18,402 million
Listing	Tokyo Stock Exchange First Section
Stock transfer agent	Mizuho Trust and Banking

### Shareholder Date

#### Major shareholders

(As of August 31, 2013)

	Number of shares held (shares)	Percentage of shareholding (%)
Ryuji Arai	298,687	17.33
Japan Trust Services Bank Ltd.(Trust Account)	211,222	12.26
Ra•Holdings Co, Ltd.	186,615	10.83
Mizuho Trust & Banking Co., Ltd. Securities Management Trust0700026	132,570	7.69
TOKYO BROADCASTING SYSTEM TELEVISION, INC.	61,190	3.55
The Nomura Trust and Banking Co., Ltd.(Trust Account 2052116)	56,870	3.30
Securities Administration Trust(A001) Trustee Societe Generale Private Banking Japan's	51,646	3.00
FUJI SOFT INCORPORATED	26,996	1.57
The Master Trust Bank of Japan ,Ltd.(Trust Account)	13,588	0.79
Client Stock Ownership	8,643	0.50

#### Composition of shareholders

(As of August 31, 2013)

	Number of shareholders	Number of shares held	Percentage of shareholding (%)
Financial institutions	36	524,162	30.41
Securities companies	17	9,193	0.53
Other corporations	711	327,020	18.97
Non-Japanese	238	48,532	2.82
Individual and other	169,170	808,653	46.92
Treasury stock	1	5,966	0.35
Total	170,173	1,723,526	100.00