

## Monthly Sales Bulletin : BIC CAMERA for year to August 2011

- Following is based on data from our pos system. This data is not same as a statement of accounts.
- Sales data includes our group's pos data and our internet store "biccamera.com" with the exception of Sofmap.  
(Bic Camera group: Bic Camera, Bic Camera Outlet, Bic Shuhan and Umokobo)
- Sales data is with the exception of 2 fees, cellular phone entry fee and an Internet agency fee.

### 1. Net Sales (% change over previous fiscal year)

	Sep '10	Oct '10	Nov '10	1Q	Dec '10	Jan '11	Feb '11	2Q	Six months to Feb '11	Mar '11	Apr '11	May '11	3Q	Jun '11	Jul '11	Aug '11	4Q	Six months to Aug '11	Year to Aug '11
Net Sales	103.9	112.3	145.0	121.0	90.0	93.2	97.8	92.9	105.8	87.9	96.8	97.2	93.4						101.6

### 2. Sales by product line (% change over previous fiscal year)

	Sep '10	Oct '10	Nov '10	1Q	Dec '10	Jan '11	Feb '11	2Q	Six months to Feb '11	Mar '11	Apr '11	May '11	3Q	Jun '11	Jul '11	Aug '11	4Q	Six months to Aug '11	Year to Aug '11
Audio visual products	102.3	125.0	192.4	140.8	81.0	86.4	92.1	85.2	111.1	79.6	92.4	94.5	87.6						103.1
Home appliances	111.9	118.5	144.8	126.0	97.6	109.5	108.8	104.4	114.6	102.9	114.1	114.4	109.8						112.9
Information communications equipment products	112.9	101.6	100.0	104.6	102.8	99.6	95.2	99.8	102.0	88.9	94.2	94.8	92.5						98.6
Other products	86.9	89.8	93.5	90.1	88.4	82.6	102.7	89.8	89.9	92.3	92.9	85.1	90.2						90.0

### 3. Business Details (August 2011)

Product Lines	Trend	Main Products
Audio visual products	Steady	TVs, Blu-ray recorders
	Stagnant	Digital cameras, Audio players
Home appliances	Better	Seasonal home electronics (Air conditioners, Electric fans), Light fixtures(LED light bulb)
	Steady	Refrigerators, Washing machines, Personal care electronics
Information communications equipment products	Better	Cellular phones(Smartphone)
	Slightly stagnant	PCs
	Stagnant	PC peripherals, PC software
Other products	Stagnant	Games, Watches

Topics: May 2011 had one day less of Saturday compared with May 2010, which had a minus effect in sales.

Sales of Seasonal home electronics and Light fixtures were better, because concern for a saving of the electricity consumption had rising.