

Summary of First Quarter Reference data Fiscal Year 2020

(September 1, 2020 – November 30, 2020)



(Tokyo Stock Exchange, 1st Section : 3048)

〈Consolidated〉 Results Highlights

JPY million, %	FY2019 1Q (Sep. 2019 – Nov. 2019)		FY2020 1Q (Sep. 2020 – Nov. 2020)		
	Results	% of sales	Results	% of sales	YoY
Net sales	216,409	–	200,552	–	92.7
Gross profit	59,205	27.4	56,820	28.3	96.0
SG&A expenses	54,956	25.4	53,065	26.5	96.6
Personnel expenses	17,089	7.9	16,788	8.4	98.2
Points expenses	6,603	3.1	6,025	3.0	91.3
Other	31,263	14.4	30,251	15.1	96.8
Operating income	4,249	2.0	3,754	1.9	88.4
Non-operating income	663	0.3	1,088	0.5	163.9
Non-operating expenses	99	0.0	179	0.1	180.4
Ordinary income	4,814	2.2	4,663	2.3	96.9
Extraordinary income	0	0.0	1	0.0	370.9
Extraordinary losses	36	0.0	138	0.1	380.6
Profit before income taxes	4,777	2.2	4,525	2.3	94.7
Total income taxes	1,335	0.6	1,517	0.8	113.6
Profit attributable to non-controlling interests	593	0.3	895	0.4	150.9
Profit attributable to owners of parent	2,849	1.3	2,112	1.1	74.2

Group companies

JPY million, %	Kojima					Nippon BS Broadcasting (Non-consolidated)				
	FY2019 1Q (Sep.2019 - Nov.2019)		FY2020 1Q (Sep.2020 - Nov.2020)			FY2019 1Q (Sep.2019 - Nov.2019)		FY2020 1Q (Sep.2020 - Nov.2020)		
	Results	% of sales	Results	% of sales	YoY	Results	% of sales	Results	% of sales	YoY
Net sales	64,987	—	69,279	—	106.6	2,847	—	2,785	—	97.8
Gross profit	17,845	27.5	19,896	28.7	111.5	1,385	48.6	1,445	51.9	104.3
SG&A expenses	16,914	26.0	17,838	25.7	105.5	913	32.1	871	31.3	95.4
Operating income	931	1.4	2,057	3.0	220.9	471	16.5	574	20.6	121.8
Non-operating income	89	0.1	67	0.1	75.6	3	0.1	69	2.5	2300.0
Non-operating expenses	42	0.1	45	0.1	106.0	1	0.0	0	0.0	92.5
Ordinary income	978	1.5	2,079	3.0	212.6	474	16.6	643	23.1	135.6
Extraordinary income	0	0.0	—	—	—	—	—	—	—	—
Extraordinary losses	10	0.0	47	0.1	444.4	—	—	—	—	—
Profit before income taxes	967	1.5	2,032	2.9	210.1	474	16.6	643	23.1	135.7
Profit income	877	1.4	1,377	2.0	157.0	323	11.3	432	15.5	133.7

〈Consolidated〉 Balance Sheet

JPY million	As of Aug 31, 2020	As of Nov 30, 2020	Amount of increase	As of Nov 30, 2019
Total current assets	273,809	281,218	7,409	225,634
Cash and deposits	117,211	104,482	(12,729)	25,100
Merchandise and finished goods	100,925	115,667	14,742	143,778
Total property, plant and equipment	90,374	89,893	(481)	88,459
Total Intangible assets	25,379	26,261	881	23,452
Total investments and other assets	82,510	80,917	(1,593)	81,610
Total non-current assets	198,265	197,072	(1,193)	193,522
Total assets	472,074	478,291	6,216	419,157
Total current liabilities	173,957	190,413	16,456	192,294
Interest bearing debt	54,514	61,286	6,771	67,505
Provision for point card certificates	13,159	12,717	(441)	12,545
Total non-current liabilities	128,326	116,151	(12,174)	61,873
Interest bearing debt	96,188	83,813	(12,375)	29,660
Total liabilities	302,283	306,564	4,281	254,167
Total net assets	169,791	171,726	1,934	164,989
Total liabilities and net assets	472,074	478,291	6,216	419,157

〈Consolidated〉 Sales by Product line

JPY million, %	FY2019 1Q (Sep. 2019 – Nov. 2019)		FY2020 1Q (Sep. 2020 – Nov. 2020)		
	Results	% of sales	Results	% of sales	YoY
Audio visual products	34,598	16.0	31,686	15.8	91.6
Cameras	8,177	3.8	5,894	2.9	72.1
TVs	11,019	5.1	11,916	6.0	108.1
Audios	3,644	1.7	3,001	1.5	82.4
Home appliances	67,573	31.2	65,778	32.8	97.3
Refrigerators	11,314	5.2	10,896	5.4	96.3
Washing machines	9,426	4.4	9,531	4.8	101.1
Kitchen appliances	9,413	4.3	8,074	4.0	85.8
Seasonal home electronics	12,394	5.7	15,954	8.0	128.7
Personal care electronics	10,191	4.7	8,403	4.2	82.5
Information communications equipment Products	67,692	31.3	64,969	32.4	96.0
PCs	18,019	8.3	18,069	9.0	100.3
PC peripherals	6,776	3.1	6,977	3.5	103.0
Cellular phones	28,689	13.3	26,301	13.1	91.7
Other products	43,470	20.1	35,030	17.5	80.6
Video Games	10,010	4.6	11,191	5.6	111.8
Watches	5,366	2.5	2,846	1.4	53.0
Used PCs	2,409	1.1	2,270	1.1	94.2
Sporting goods	2,840	1.3	2,245	1.1	79.1
Toys	3,070	1.4	2,608	1.3	84.9
Glasses and Contact lenses	1,637	0.8	1,114	0.6	68.1
Liquors and Soft drinks	1,882	0.9	1,399	0.7	74.3
Medicine and Daily goods	4,744	2.2	2,314	1.2	48.8
Retail goods sales	213,336	98.6	197,466	98.5	92.6
BS digital broadcasting business	2,646	1.2	2,646	1.3	100.0
Other business	426	0.2	439	0.2	103.1
Total	216,409	100.0	200,552	100.0	92.7

This document mentions future prospects on our business operations and industry trends based on our current plans, estimates, possibilities or expectations.

Expressions of these future prospects are associated with various risks and uncertainties. Already known or unknown risks, uncertainties and other factors may cause different outcomes from the matters included in the expressions for future prospects. We cannot promise that our expressions and expectations for future prospects will be correct, and outcomes may be substantially different from the future prospects.

Expressions relating to future prospects in this document were made as of January 8 2021 based on the information available as of January 8 2021, and expressions for future prospects are not to be updated or changed to reflect future incidents and situations.

January, 2021
BicCamera Inc.

