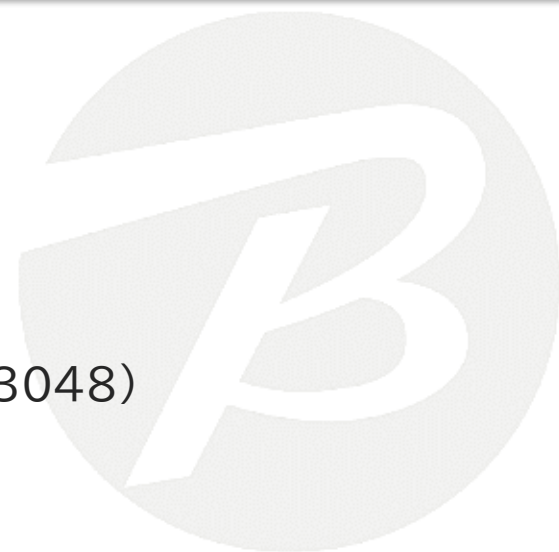


# Supplementary Materials for FY2025/8 1Q

(September 1, 2024 – November 30, 2024)



(Tokyo Stock Exchange, Prime Market:3048)



# Financial Results Highlights

〈Consolidated〉

(million yen, %)	FY2024 1Q (Sep. 2023 – Nov. 2023)		FY2025 1Q (Sep. 2024 – Nov. 2024)		
	Results	% of sales	Results	% of sales	YoY
<b>Net sales</b>	<b>210,491</b>	<b>100.0</b>	<b>224,169</b>	<b>100.0</b>	<b>106.5</b>
Gross profit	54,313	25.8	59,066	26.3	108.8
SG&A expenses	51,782	24.6	54,613	24.4	105.5
Personnel expenses	21,276	10.1	23,234	10.4	109.2
Advertising expenses	1,263	0.6	1,410	0.6	111.6
Logistics expenses	3,646	1.7	3,892	1.7	106.7
Utilities	1,303	0.6	1,391	0.6	106.8
Rent expenses	9,268	4.4	9,426	4.2	101.7
Depreciation	2,384	1.1	2,295	1.0	96.3
Other	12,637	6.0	12,962	5.8	102.6
<b>Operating profit</b>	<b>2,531</b>	<b>1.2</b>	<b>4,453</b>	<b>2.0</b>	<b>175.9</b>
Non-operating income	647	0.3	515	0.2	79.5
Non-operating expenses	116	0.1	166	0.1	142.1
<b>Ordinary profit</b>	<b>3,062</b>	<b>1.5</b>	<b>4,802</b>	<b>2.1</b>	<b>156.8</b>
Extraordinary income	8	0.0	0	0.0	10.8
Extraordinary losses	661	0.3	19	0.0	3.0
Profit before income taxes	2,409	1.1	4,783	2.1	198.6
Total income taxes	875	0.4	1,610	0.7	184.0
Profit attributable to non-controlling interests	219	0.1	365	0.2	166.6
<b>Profit attributable to owners of parent</b>	<b>1,313</b>	<b>0.6</b>	<b>2,806</b>	<b>1.3</b>	<b>213.6</b>

Note: In the third quarter of the fiscal year ended August 31, 2024, the Company finalized the provisional accounting treatment for business combinations. Each figure for the three months ended November 30, 2023 reflects the finalization of the provisional accounting treatment.

# <Non-Consolidated> Financial Results Highlights

(million yen, %)	FY2024 1Q (Sep. 2023 - Nov. 2023)		FY2025 1Q (Sep. 2024 - Nov. 2024)		
	Results	% of sales	Results	% of sales	YoY
<b>Net sales</b>	<b>103,987</b>	<b>100.0</b>	<b>107,727</b>	<b>100.0</b>	<b>103.6</b>
Gross profit (Gross profit excluding wholesale sales)	24,708	23.8 24.9	25,996	24.1 25.2	105.2
SG&A expenses	24,574	23.6	25,243	23.4	102.7
Personnel expenses	8,230	7.9	9,047	8.4	109.9
Advertising expenses	724	0.7	795	0.7	109.8
Logistics expenses	2,803	2.7	3,093	2.9	110.3
Utilities	622	0.6	619	0.6	99.6
Rent expenses	5,294	5.1	5,278	4.9	99.7
Depreciation	1,566	1.5	1,500	1.4	95.8
Other	5,332	5.1	4,908	4.6	92.0
<b>Operating profit</b>	<b>133</b>	<b>0.1</b>	<b>752</b>	<b>0.7</b>	<b>562.7</b>
Non-operating income	3,462	3.3	4,385	4.1	126.6
Non-operating expenses	48	0.0	91	0.1	187.0
<b>Ordinary profit</b>	<b>3,547</b>	<b>3.4</b>	<b>5,046</b>	<b>4.7</b>	<b>142.3</b>
Extraordinary income	35	0.0	—	—	—
Extraordinary losses	933	0.9	0	0.0	0.0
Profit before income taxes	2,649	2.5	5,046	4.7	190.5
Total income taxes	(11)	(0.0)	270	0.3	—
<b>Profit income</b>	<b>2,661</b>	<b>2.6</b>	<b>4,775</b>	<b>4.4</b>	<b>179.5</b>

# Group companies①

(million yen, %)	Kojima					Sofmap (Non-Consolidated)				
	FY2024 1Q (Sep.2023 - Nov.2023)		FY2025 1Q (Sep.2024 - Nov.2024)			FY2024 1Q (Sep.2023 - Nov.2023)		FY2025 1Q (Sep.2024 - Nov.2024)		
	Results	% of sales	Results	% of sales	YoY	Results	% of sales	Results	% of sales	YoY
<b>Net sales</b>	<b>59,992</b>	<b>100.0</b>	<b>62,305</b>	<b>100.0</b>	<b>103.9</b>	<b>10,142</b>	<b>100.0</b>	<b>10,093</b>	<b>100.0</b>	<b>99.5</b>
Gross profit	16,371	27.3	16,921	27.2	103.4	2,808	27.7	2,456	24.3	87.5
SG&A expenses	16,161	26.9	16,366	26.3	101.3	2,747	27.1	2,522	25.0	91.8
<b>Operating profit</b>	<b>210</b>	<b>0.4</b>	<b>554</b>	<b>0.9</b>	<b>263.9</b>	<b>60</b>	<b>0.6</b>	<b>(65)</b>	<b>(0.7)</b>	<b>-</b>
Non-operating income	78	0.1	101	0.2	129.3	242	2.4	228	2.3	94.1
Non-operating expenses	26	0.0	23	0.0	88.4	8	0.1	16	0.2	189.0
<b>Ordinary profit</b>	<b>262</b>	<b>0.4</b>	<b>632</b>	<b>1.0</b>	<b>241.1</b>	<b>294</b>	<b>2.9</b>	<b>146</b>	<b>1.5</b>	<b>49.7</b>
Extraordinary income	-	-	-	-	-	-	-	-	-	-
Extraordinary losses	22	0.0	7	0.0	35.1	-	-	-	-	-
Profit before income taxes	240	0.4	625	1.0	260.3	294	2.9	146	1.5	49.7
<b>Profit income</b>	<b>185</b>	<b>0.3</b>	<b>403</b>	<b>0.6</b>	<b>217.1</b>	<b>258</b>	<b>2.5</b>	<b>160</b>	<b>1.6</b>	<b>62.1</b>

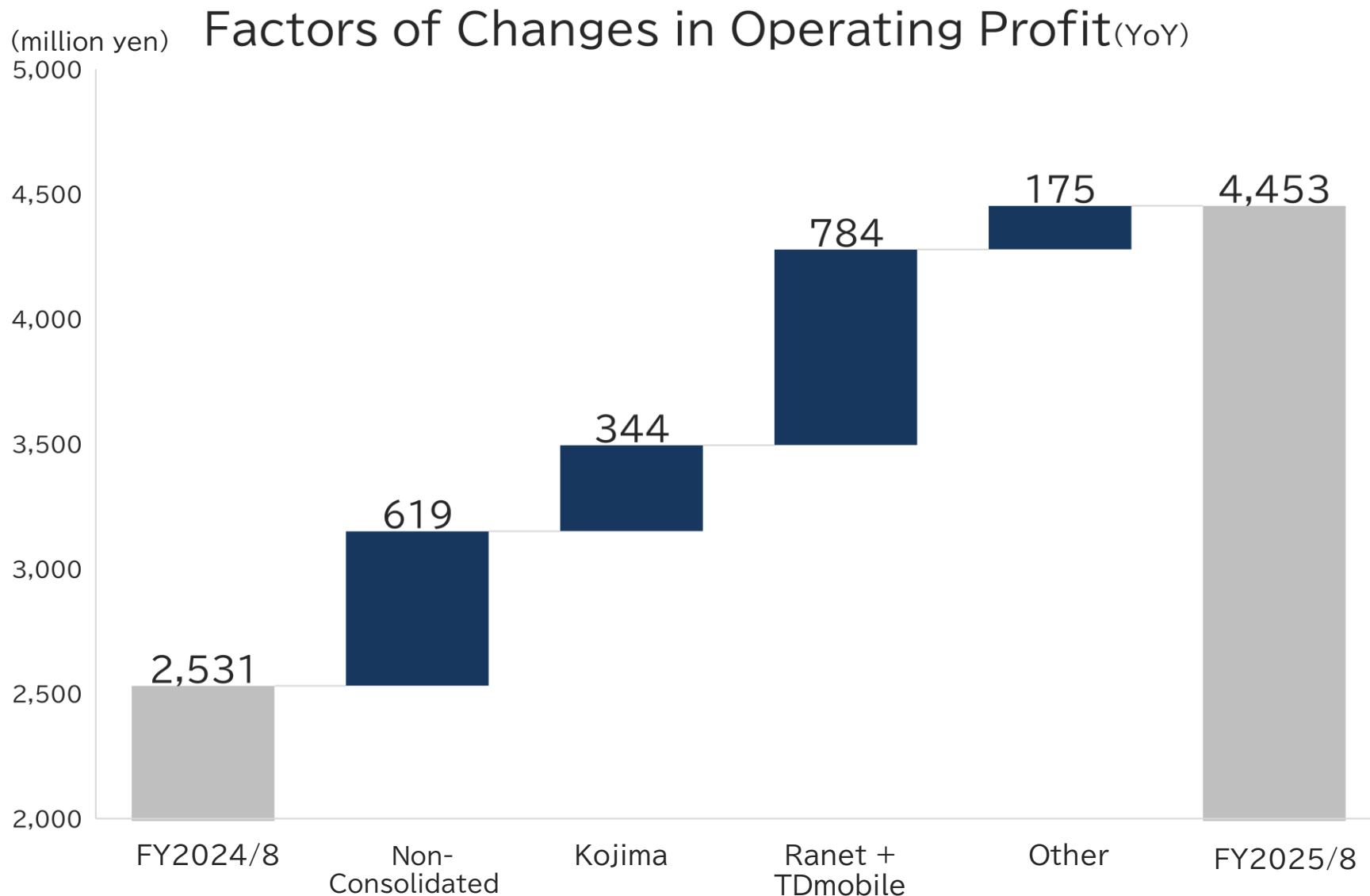
# Group companies②

(million yen, %)	Ranet (Non-Consolidated)					TDmobile				
	FY2024 1Q (Sep.2023 - Nov.2023)		FY2025 1Q (Sep.2024 - Nov.2024)			FY2024 1Q (Sep.2023 - Nov.2023)		FY2025 1Q (Sep.2024 - Nov.2024)		
	Results	% of sales	Results	% of sales	YoY	Results	% of sales	Results	% of sales	YoY
<b>Net sales</b>	<b>33,027</b>	<b>100.0</b>	<b>37,670</b>	<b>100.0</b>	<b>114.1</b>	<b>14,916</b>	<b>100.0</b>	<b>20,763</b>	<b>100.0</b>	<b>139.2</b>
Gross profit	5,395	16.3	6,336	16.8	117.4	2,697	18.1	4,271	20.6	158.4
SG&A expenses	4,135	12.5	4,440	11.8	107.4	2,239	15.0	3,666	17.7	163.7
<b>Operating profit</b>	<b>1,259</b>	<b>3.8</b>	<b>1,895</b>	<b>5.0</b>	<b>150.6</b>	<b>457</b>	<b>3.1</b>	<b>604</b>	<b>2.9</b>	<b>132.2</b>
Non-operating income	33	0.1	39	0.1	120.6	6	0.0	21	0.1	363.7
Non-operating expenses	24	0.1	33	0.1	141.0	20	0.1	41	0.2	204.1
<b>Ordinary profit</b>	<b>1,268</b>	<b>3.8</b>	<b>1,901</b>	<b>5.0</b>	<b>150.0</b>	<b>443</b>	<b>3.0</b>	<b>585</b>	<b>2.8</b>	<b>132.1</b>
Extraordinary income	—	—	0	0.0	—	2	0.0	1	0.0	45.4
Extraordinary losses	81	0.2	5	0.0	6.6	1	0.0	8	0.0	800.7
Profit before income taxes	1,186	3.6	1,896	5.0	159.8	444	3.0	577	2.8	129.9
<b>Profit income</b>	<b>774</b>	<b>2.3</b>	<b>1,268</b>	<b>3.4</b>	<b>163.8</b>	<b>297</b>	<b>2.0</b>	<b>343</b>	<b>1.7</b>	<b>115.2</b>

# Group companies③

(million yen, %)	Nippon BS Broadcasting (Non-Consolidated)				
	FY2024 1Q (Sep.2023 - Nov.2023)		FY2025 1Q (Sep.2024 - Nov.2024)		
	Results	% of sales	Results	% of sales	YoY
<b>Net sales</b>	<b>2,801</b>	<b>100.0</b>	<b>2,753</b>	<b>100.0</b>	<b>98.3</b>
Gross profit	1,260	45.0	1,414	51.4	112.2
SG&A expenses	840	30.0	823	29.9	97.9
<b>Operating profit</b>	<b>419</b>	<b>15.0</b>	<b>591</b>	<b>21.5</b>	<b>140.9</b>
Non-operating income	1	0.1	4	0.2	264.2
Non-operating expenses	—	—	—	—	—
<b>Ordinary profit</b>	<b>421</b>	<b>15.0</b>	<b>595</b>	<b>21.6</b>	<b>141.4</b>
Extraordinary income	—	—	—	—	—
Extraordinary losses	—	—	—	—	—
Profit before income taxes	421	15.0	595	21.6	141.4
<b>Profit income</b>	<b>290</b>	<b>10.4</b>	<b>411</b>	<b>15.0</b>	<b>141.7</b>

# 〈Consolidated〉 Operating profit



# 〈Consolidated〉 Balance Sheet

(million yen)	As of Aug 31, 2024	As of Nov 30, 2024	Amount of increase	As of Nov 30, 2023
Total current assets	263,467	286,871	23,403	284,475
Cash and deposits	71,396	56,040	(15,355)	70,956
Merchandise and finished goods	109,481	135,335	25,853	127,156
Total property, plant and equipment	80,031	80,267	235	83,866
Total Intangible assets	39,354	39,918	564	41,958
Total investments and other assets	95,394	94,362	(1,031)	90,629
Total non-current assets	214,780	214,548	(231)	216,454
<b>Total assets</b>	<b>478,248</b>	<b>501,420</b>	<b>23,171</b>	<b>500,929</b>
Total current liabilities	213,009	241,023	28,014	259,409
Interest bearing debt	78,444	88,573	10,129	121,064
Total non-current liabilities	72,059	70,070	(1,989)	65,610
Interest bearing debt	25,839	23,921	(1,918)	20,887
<b>Total liabilities</b>	<b>285,068</b>	<b>311,093</b>	<b>26,025</b>	<b>325,019</b>
<b>Total net assets</b>	<b>193,179</b>	<b>190,326</b>	<b>(2,853)</b>	<b>175,909</b>
<b>Total liabilities and net assets</b>	<b>478,248</b>	<b>501,420</b>	<b>23,171</b>	<b>500,929</b>

Note: In the third quarter of the fiscal year ended August 31, 2024, the Company finalized the provisional accounting treatment for business combinations. Each figure for the three months ended November 30, 2023 reflects the finalization of the provisional accounting treatment.



# <Consolidated> Sales by Product line

(million yen, %)	FY2024 1Q (Sep. 2023 – Nov. 2023)		FY2025 1Q (Sep. 2024 – Nov. 2024)		
	Results	% of sales	Results	% of sales	YoY
Audio visual products	<b>27,363</b>	<b>13.0</b>	<b>27,819</b>	<b>12.4</b>	<b>101.7</b>
Cameras	7,157	3.4	7,158	3.2	100.0
TVs	8,074	3.8	8,410	3.8	104.2
Audios	2,352	1.1	2,121	0.9	90.2
Home appliances	<b>56,191</b>	<b>26.7</b>	<b>57,514</b>	<b>25.7</b>	<b>102.4</b>
Refrigerators	8,623	4.1	8,896	4.0	103.2
Washing machines	8,824	4.2	9,163	4.1	103.8
Kitchen appliances	7,260	3.4	7,402	3.3	101.9
Seasonal home electronics	10,228	4.9	10,067	4.5	98.4
Personal care electronics	11,200	5.3	11,559	5.2	103.2
Information communications equipment Products	<b>76,800</b>	<b>36.5</b>	<b>86,544</b>	<b>38.6</b>	<b>112.7</b>
PCs	11,278	5.4	12,220	5.4	108.3
PC peripherals	5,802	2.7	6,399	2.9	110.3
Cellular phones	47,380	22.5	54,415	24.3	114.8
Other products	<b>46,949</b>	<b>22.3</b>	<b>49,170</b>	<b>21.9</b>	<b>104.7</b>
Video Games	10,812	5.1	9,274	4.1	85.8
Watches	3,339	1.6	3,504	1.6	105.0
Used PCs, Used Smartphone	7,293	3.5	7,721	3.5	105.9
Sporting goods	2,534	1.2	2,556	1.1	100.8
Toys	3,481	1.6	3,820	1.7	109.8
Glasses and Contact lenses	1,226	0.6	1,219	0.5	99.4
Liquors and Soft drinks	1,818	0.9	1,898	0.9	104.4
Medicine and Daily goods	3,418	1.6	3,853	1.7	112.7
Retail goods sales	207,305	98.5	221,049	98.6	106.6
BS digital broadcasting business	2,787	1.3	2,739	1.2	98.3
Other business	398	0.2	379	0.2	95.2
<b>Total</b>	<b>210,491</b>	<b>100.0</b>	<b>224,169</b>	<b>100.0</b>	<b>106.5</b>

This document mentions future prospects on our business operations and industry trends based on our current plans, estimates, possibilities or expectations.

Expressions of these future prospects are associated with various risks and uncertainties. Already known or unknown risks, uncertainties and other factors may cause different outcomes from the matters included in the expressions for future prospects. We cannot promise that our expressions and expectations for future prospects will be correct, and outcomes may be substantially different from the future prospects.

Expressions relating to future prospects in this document were made as of January 14 2025 based on the information available as of January 14 2025, and expressions for future prospects are not to be updated or changed to reflect future incidents and situations.

January, 2025  
**BicCamera Inc.**

